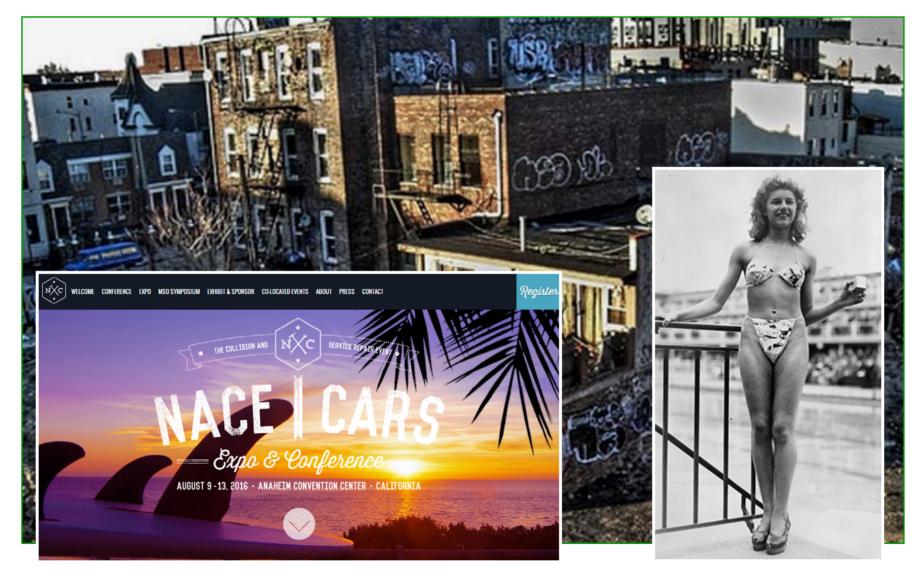




**Contracts** 



# **TRADE SHOWS**

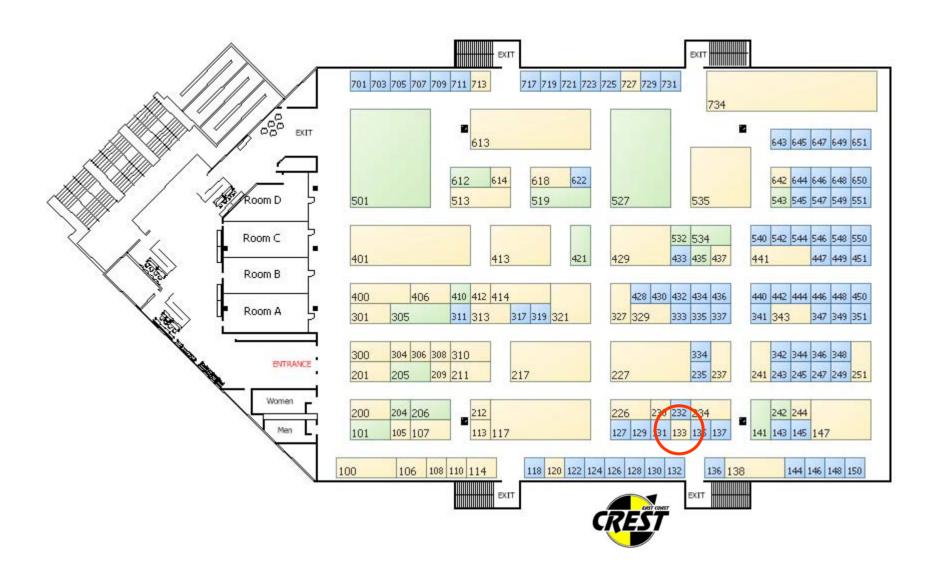


NACE - DETROIT - JULY 2015

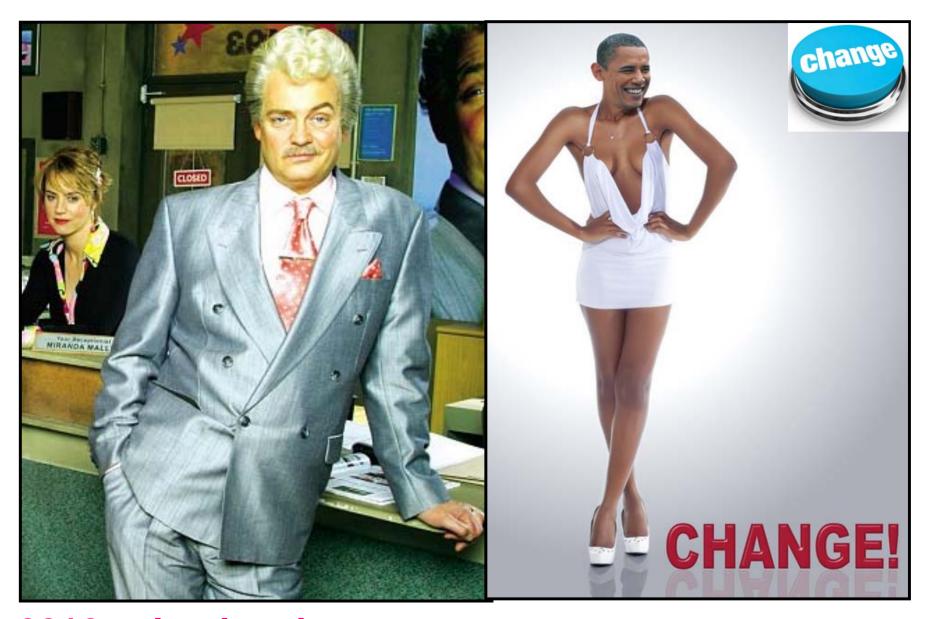




**NE TRADESHOW - MARCH 2016** 



### **NE TRADESHOW - MARCH 2016**



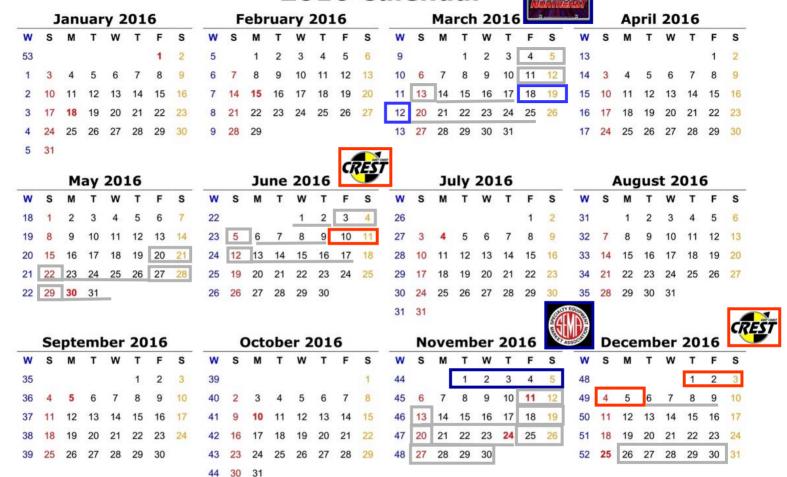
2016 calendar change



## 2 – Meetings per year!

June 11<sup>th</sup>, 2016 & December 3<sup>rd</sup>, 2016

### 2016 Calendar



CEC Calendar - 2016

CEC meeting
Prep Time

**NE Tradeshow** 

SEMA

**Distributer Meeting?** 

**Crest Mid-West?** 

**Crest Products?** 

### SAFETY DATA SHEETS



# SDS Form



### CREST EAST COAST, INC.

1109 INDUSTRIAL PARKWAY P.O. BOX 550 BRICK, NJ 08723 PHONE 732-458-9000 FAX 732-458-5753

11-15-15

### Acceptance for Electronic Distribution of Safety Data Sheets

As specified by the Global Harmonization Standard (GHS), we are updating our Material Safety Data Sheets (MSDS) to Safety Data Sheets (SDS) format. Please choose from the following two options to obtain SDS information for the products you purchase:

| I cannot access Safety Data Sheets              | electronically and require a hard copy.      |
|---|--|
|   | ·  |
| Signature                                       | Date   |
| Print Name                                      | Title  |
| Company's Name                                  | Address                                      |
| City  | State / Zip                                  |
| Return this form via email: manag<br>mail to:   | er@cresteastcoast.com, fax (732) 458-5753 or |
| ST EAST COAST, INC.                             |  |
| Processing Dept.<br>INDUSTRIAL PARKWAY P.O. BOX | C 550  |

www.CrestEastCoast.com

e-mail: manager@cresteastcoast.com

SDS Electronic Acceptance Form .pub 111515

## FREIGHT!



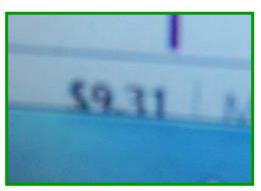










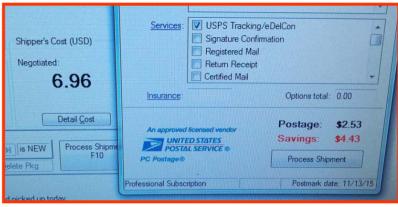










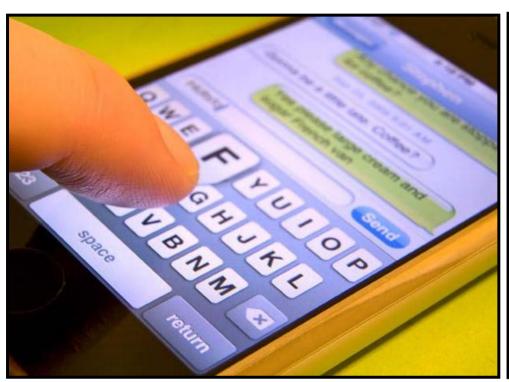








# CREST T20





"TEXT 2 ORDER"

### www.CRESTEASTCOAST.COM

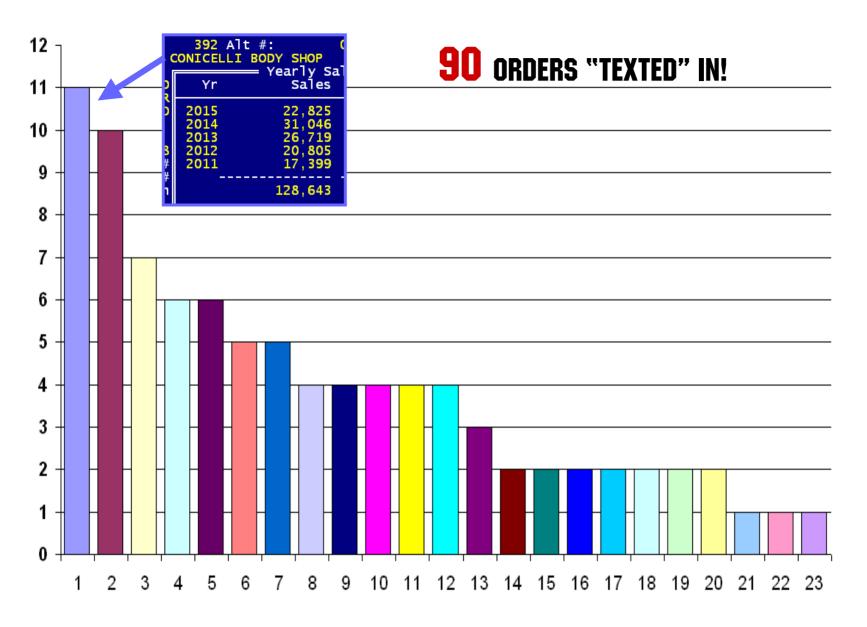


YOUR CUST. #

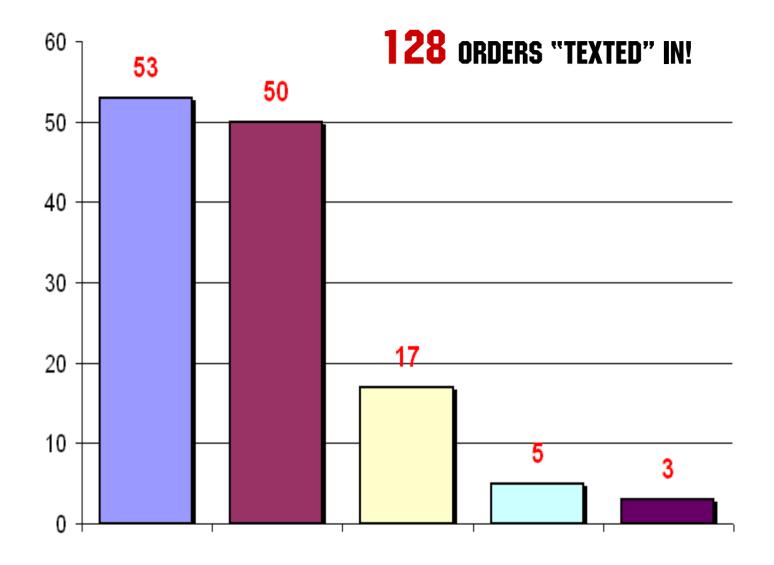
**TEXT 2 ORDER PHONE NUMBER** 

908-675-2111

**T20 Magnet** 



### **T20 - CUSTOMERS**



### T20 - SALES REPS.



### EST CREST T20 / "Text 2 Order"

24/7

Get Connected!!!



Now you can "TEXT" your order directly in to Crest East Coast, anytime, day or night, in seconds! 7 days a week!

Now you don't need to get tied up on the phone, chatting away, wasting your valuable time!

No! Just set us up in your phone and shoot us a "Text"!

#### First: SET US UP IN YOUR CELL PHONE

- 1. Save us in your phone as: CREST T20
- 2. Enter the PHONE number above
- Also save your Customer Number (hand printed in the white box, see above)

That's it!

#### Next: "TEXTING" YOUR FIRST ORDER

- 1. Key in your Customer Number
- 2. Key in your First Name
- 3. Then your **Order** and hit SEND!

  You will receive a confirmation Text shortly!

#### AFTER YOUR FIRST "TEXT"

You only need to text us what you need!
 You are already be set up in our "CONTACTS"
 That's it!

### Crest T20 - "Contacts"





Actual "TEXT" Orders!

\*\*\*\*\* Varizon ♥ 4:58 PM 8 55% ■
 Messages (3) Brian Jost Cell Detail

Hey rick. Bryan Jost here .. I would like to order 2 kits of thick n tan .. 1 case of skim

coat n 2 cases of

shark bite .. Thx

Messages (3) Wreck O Mend Details

Sat. Mar 7, 2:18 PM

Mon, Mar 9, 2:06 PM

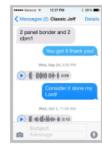
@ C

K thx

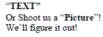
Think of it as, the FIRST ever: "TEXT Machine"!

Crest East Coast, always "The Innovator"!



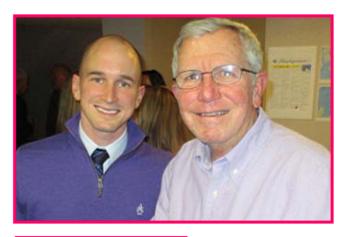


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Can't type? Use "Text to Type" or send us an "Audio File"! It's all about Choices!

Crest T2O Flyer.pub 070215





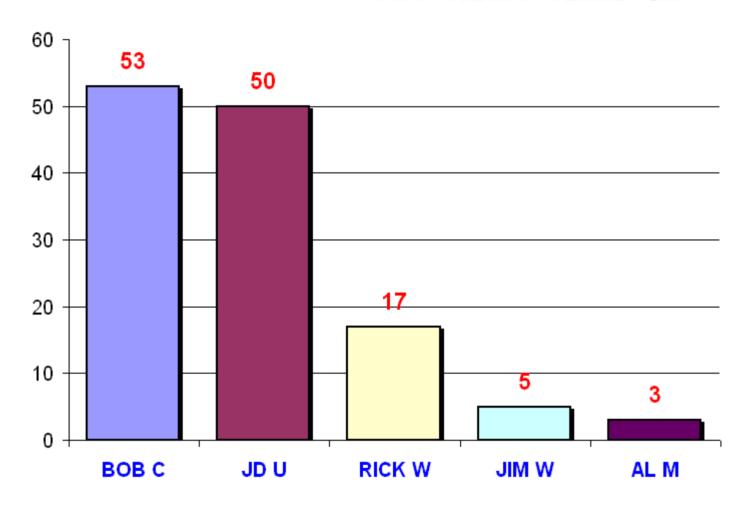








### 128 ORDERS "TEXTED" IN!



### T20 - SALES REPS.

### **OLD ZZ Promo's THAT WERE**

# DISCONTINUED LAST MEETING!



**ZZ1 ZZ2 ZZ3 ZZ4 ZZ5 ZZ6** 



# ZZ Promo's to be DISCONTINUED AND



**\$ALES REVIEW!!!** 









4:1:1

### **URE-PRIME 2 PRIMER-SURFACER-SEALER**

A Premium Quality, High Build, 2K Primer-Surfacer that provides outstanding results over a wide range of applications from Spot Repair to Overall Refinish

- PRIMER SURFACER Mix 4:1 for incredible high build!
- SEALER Mix 4:1:1 to be used as a sealer or for additional flow using a quality universal urethane reducer.
- Fast cure with a long pot life to improve productivity.
- Drv-to-Sand: 1-1½ Hours (75°F, 50% RH)
- Formulated with adhesion promoters and corrosion inhibitors for bare metal applications
- Light gray in color provides an excellent shrink-free surface for basecoat color application
- Can be tinted using standard basecoat colors



Sealer Mix Ratio

FIND US ON THE WEB AT:
WWW.CRESTEASTCOAST.COM
TOLL FREE: 866-458-9009

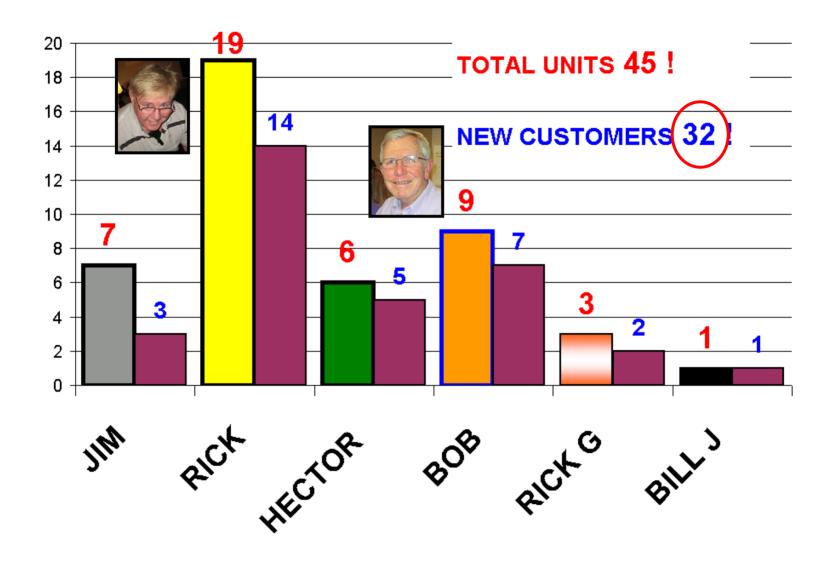
ZZ9 URE PRIME COMBO pub 06231

# SALES - 44

\$ SOLD - \$3,476

FIRST TIME PURCHASERS – 19!!!







HY-PERFORMANCE HY-PRODUCTION CLEAR

HYPER CLEAR COMBO ZZ-10 \$79.00



Our No. 1 Selling CLEAR!



As of June 26, 2015

We have SOLD 11,564 Gallons of Hyper Clear!

Date: Location: September 19 - 20, 2008 Coury's Body Shop, Toms River, NJ 08753 Dennis Varga

Painter: Dennis Varga HYPER CLEAR - #BHC HYPER ACTIVATOR 75°F - # BHCA75

HYPER ACTIVATOR 75°F - #BHCA Spray Temp. 73°F Spray Gun: Iwata LPH400 HVLP 1.3 tip Orange LVX aircap







FIND US ON THE WEB AT:
WWW.CRESTEASTCOAST.COM
TOLL FREE: 866-458-9009

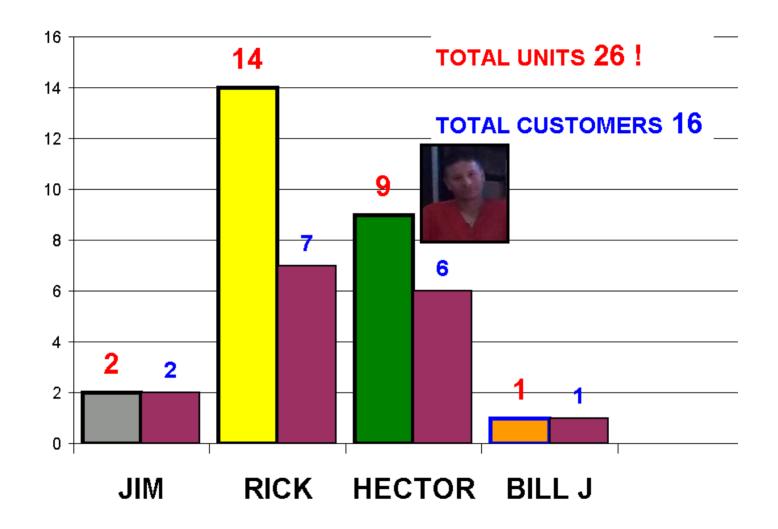
Date: June 27, 2015
After almost 7 years, still shiny!
Even rust can't crack
the finish of Crest Clear!

# SALES - 26

\$ SOLD - \$2,068

FIRST TIME PURCHASERS – 8!







Choose ANY Two PADS

Yellow Honeycomb Compound Pad #QFC

Black Honeycomb Polishing Pad #QFP

Yellow Waffle Compound Pad #QFC2

Black Waffle Polishing Pad #QFP2



Universal Self-centering Backing Plate!

ERST COREST

FIND US ON THE WEB AT:
WWW.CRESTEASTCOAST.COM

TOLL FREE: 866-458-9009

3 PAD + BACKER COMBO

ZZ-11 \$39.00

Choose ANY Two Foam Pads of Your Choice and Receive 1 Universal Self-centering Backing Plate Plus a Wool Compound Pad

\$9.75 each!
The Backer alone is worth \$25.00

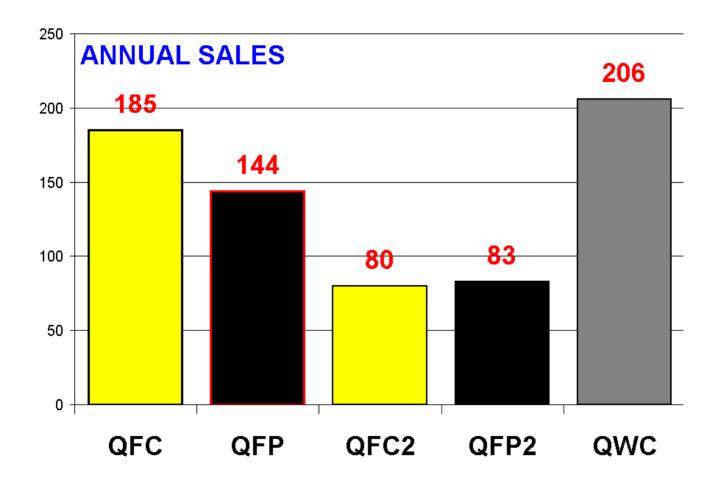
ZZ11\_3 PAD BACKER COMBO.pub 070215

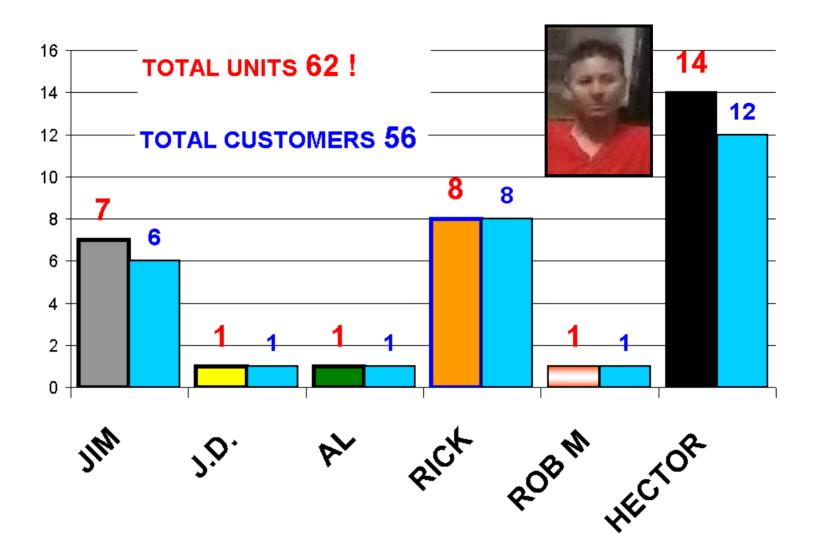
# SALES - 62

\$ SOLD - \$2,418

FIRST TIME PURCHASERS – 28!







# SALES - 12

\$ SOLD - \$583

### FIRST TIME PURCHASERS – 8!



### **3 QUART COMBO**



### THE ONE

The 1 is the only product you need to stock!
The 1 is formulated with "vari-cut micro media" that breaks down during the buffing process.
The 1 transforms from an aggressive
Compound (capable of restoring gloss to finishes sanded with up to 1200 grit) to an ultra-fine polishing plaze.



EZ On / EZ Off Leaves no residue. Remove by hand or with our Black Foam Polishing Pad. A perfect companion product to "The One" polishing compound. Provides a fast and easy "show car" finish that doesn't wash off like other brands. Won't streak or smear. Polymer cross linked technology.

\$16.33 per Quart!

What are you paying?



### SLIXTER

Looking for speed?
With Slixter, you can achieve a brilliant shine in no time!
Apply by hand or spray it on with a trigger sprayer.
Wipe it off with a Micro fiber Cloth and you are done.



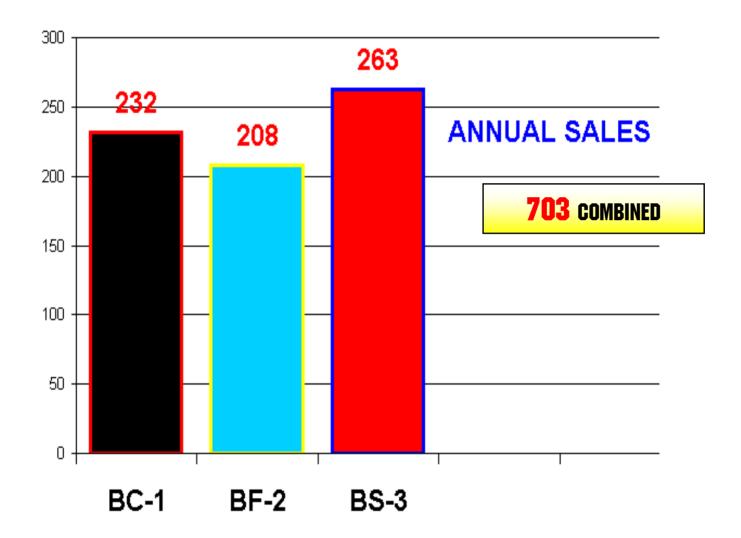


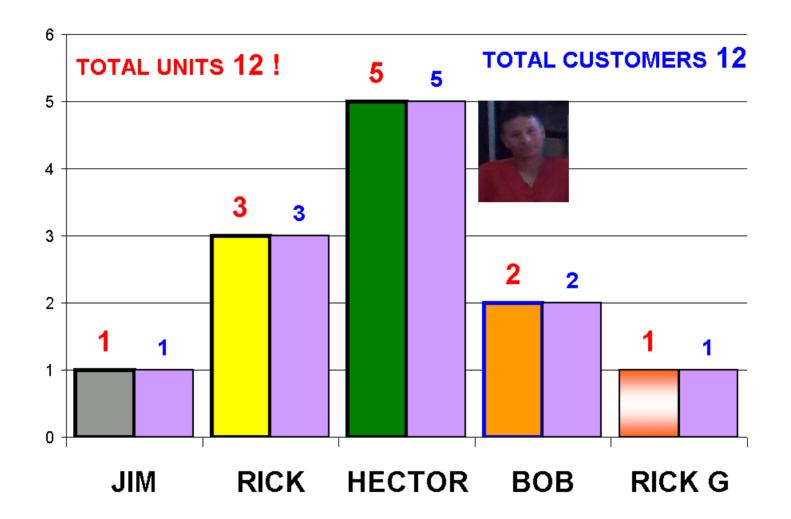
FIND US ON THE WEB AT:

WWW.CRESTEASTCOAST.COM

TOLL FREE: 866-458-9009

ZZ12\_3 QUART COMBO.pub 07021





# SALES - 48

\$ SOLD - \$957



### DISASTER RECOVERY KIT

RESTORE AUTO INTERIORS AND OTHER DISASTERS TO LIKE NEW CONDITION FROM OFFENSIVE ODORS AND APPEARANCE, DUE TO:



#### JOBO I

#### **CLEANS EVERYTHING**

Restores new car look and smell.

- Everything
- Vinyl Seats and Floor Mats Plastic Dashboards and Interior
- Safe on most Plastics

Can also be used to degrease engines, clean tires and wheels.



#### Non-ammonia GLASS CLEANER Stock # AGK

Special non-streak, non flammable formula to quickly clean glass of:

- Tobacco Smoke
- Fingerprints Oily Film
- GreaseGrime

Safe on most plastics. Will not harm mirrors.



#### **ACTION FOAM**

Stock # AUK

Heavy duty spot and carpet cleaner, Dissolves:

- · Wax, Ink, Oil, Dve, Soil
- · Grease, Carbon, Dirt
- · Velour, Fabric, Upholstery

Can also be used to clean AC ducts and grills, air filters and whiskey



#### SERGEANT ORANGE **ODOR ELIMINATOR**

Stock # ASO

Scientifically formulated with Metazene® to permanently remove odors at their source.

- Neutralizes odor upon contact! Orange scent dissipates as it
- removes foul stench
- Carpeting, Headliners, Upholstery & Fabrics

Can also deodorize AC ducts.



- □ WATER DAMAGE
- □ SMOKE
- □ FIRE □ VOMIT
- □ URINE
- □ MILDEW □ PERFUME
- □ PET ODOR
- □ SPOILED FOOD
- □ DEAD ANIMALS







#### DISASTER RECOVERY KIT

JOBO

Stock # AJO Stock # AGK

**GLASS CLEANER ACTION FOAM** 

Stock # AUK SERGEANT ORANGE Stock # ASO

EACH ITEM RE-ORDERED SEPARATELY

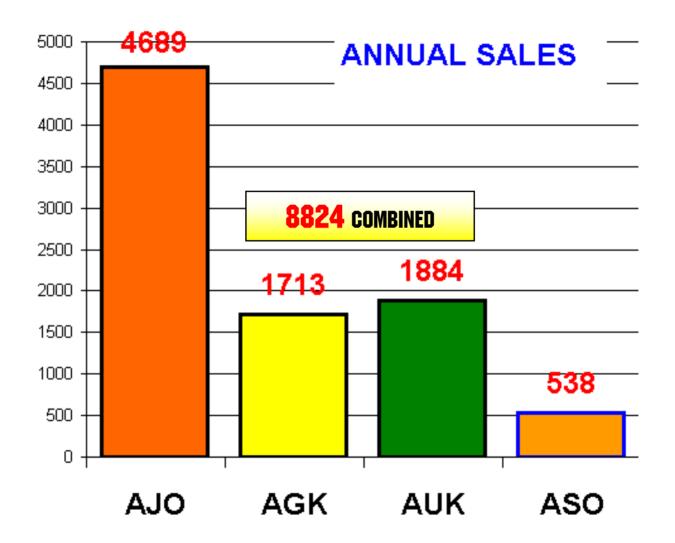


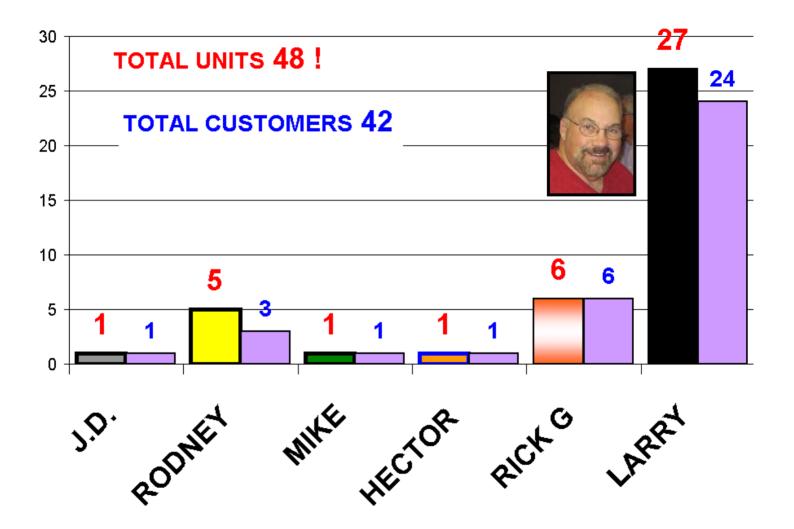
To see our Online Catalog visit: Order Call us toll free at

www.CRESTEASTCOAST.com 866-458-9009









# SALES - 128

\$ SOLD - \$1495



#### RAGS ON A ROLL PROMO



RAGS ON A ROLL ZZ-14 \$12.00

PER BOX!

### "RAGS ON A ROLL" DRC SINGLE PLY TOWELS

Excellent in the Paint booth.

This wiper is extremely absorbent and very low lint.

This wiper is designed for general shop

Great for heavy jobs such as wiping heavy grease or detailing the interior of a car.

Single Roll 9"x 240', Dispenser Box, 8 / Case # ZQRR

240 ft.

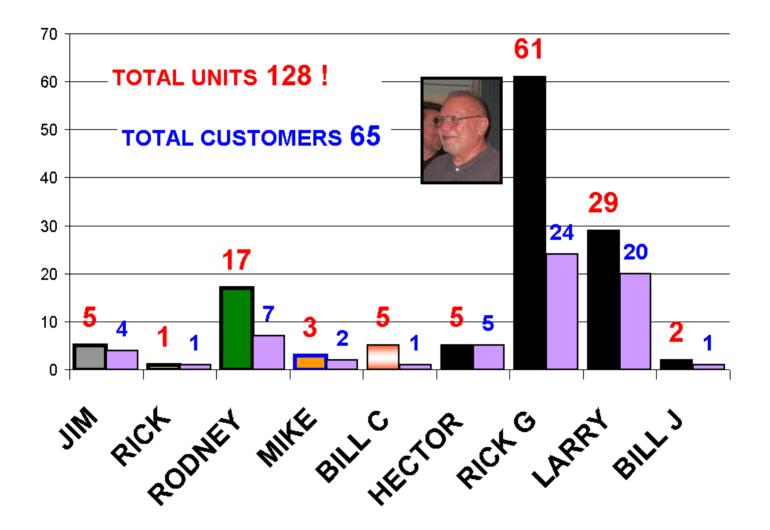


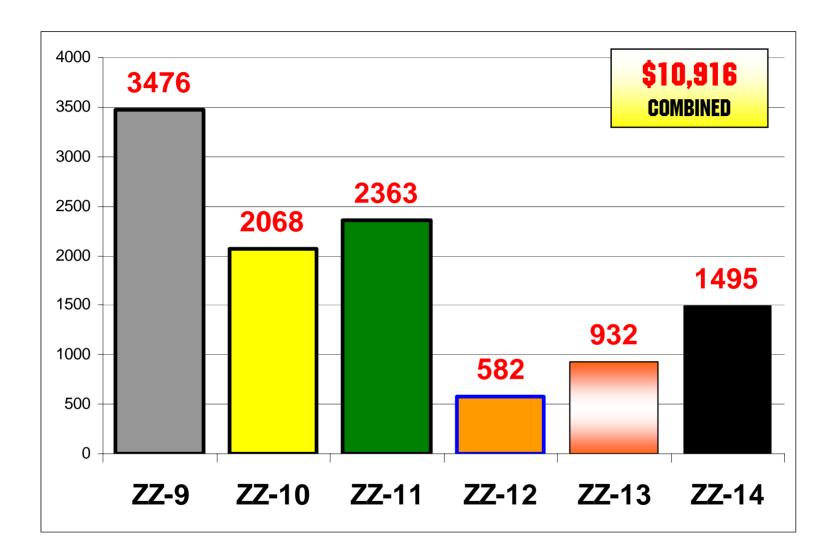
**NICKLE A SHEET!** 



FIND US ON THE WEB AT:
Www.CRESTEAST COAST.COM
TOLL FREE: 866-458-9009

ZZ14 RAGS ON A ROLL.pub 070215





Confidential Company Newsletter

Wednesday, October 14, 2015

#### METAL GRAY IN ST



With our Friday delivery from Crest, our long awaited shipment of the NEW "Direct to Bare Metal" Grav seam sealer has arrived!, Metal Gray, as those of you who attended our July warehouse workshop will remember, was introduced by Mike Schlaff at that time "Metal Grav" is a direct to bare metal adhesive/seam sealer that has been specially formulated to "mimic" the color of most metals and aluminum Hence its name!

Its light grav color will blend in with bare metal and aluminum. The advantage of such a formulation is that less primer and basecoat are required to "hide" the color of the sealer, hence, saving our customer time and money! Metal Gray increases the speed of the repair, while economizing materials.

Metal Grav will compete favorably with SEM's darker "waffen gray" colored seam sealer, \$39377.

The SEM product sells for a whopping \$37-\$43 per cartridge! This is considerably more than what our Crest seam sealers sell for! The popularity of the "gray" color has enabled SEM to comer the market, as they were the only "major" seam sealer source with this color. But, the SEM's product color is much darker than bare metal and therefore more primer is necessary to "hide" the sealer. Now with the introduction of the new Metal Gray. Crest enters the "Grav Market"!

As many of you may

know, the 3M Company also has twin cartridge seam sealers, 3M's offerings however, are only offered in black! Most of them are NOT direct to bare metal! 3M recommends their sealers be applied to primed or coated surfaces! On the other hand all Crest's seam sealers are "Direct to Bare Metal"! Furthermore, 3M DOES NOT offer a lifetime warranty on their seam sealer products. In addition. 3M cartridges are a lesser fill at 6.75 oz. And SEM's is only 7.0 oz. Crest beats them both with a full 7.3 oz.! Additionally. Crest has also reintroduced the 10.0 oz. size cartridge to compete with the likes of IES, Kent, and Lord

When it comes to adhesive strength. Metal Grav has been tested for lap shear and has been found to have a strength of 2150 pounds per square inch! GM recommends, door skin and panel bonding adhesives have a lap shear strength of 1500 p.s.i. or greater !

Metal Grav's 2150 p.s.i. lap shear, exceeds GM's requirements, but with its 10 minute working time it's not suitable for this use. However, it's strength compares favorably with other Crest epoxy adhesives like. Jet Black and Big Owixter! And again each cartridge of Metal Gray offers the customer a "Lifetime Warranty", just by completing and returning the warranty sheetl

In conclusion. Crests new Metal Grav seam sealer is direct to bare metal! Can be applied to primed or coated metal, aluminum and plastics. It is a high strength adhesive, making it suitable as a general purpose epoxy to repair plastics and bond and seal a variety other materials. Significant effort has gone into the formulation of its color so that it blends in with the color of most metals and aluminum.

The product has been extensively tested for its corrosion fighting qualities. As a result. Crest issues a written lifetime warranty with each cartridge sold!

Metal Grav a heavy bodied epoxy product and in side-by-side comparisons appears superior to the SEM offering of the same color! With it price advantage from \$5-\$10 per cartridge, it is the smart choice as well!

We expect Crest Metal Gray to equal, over time, the sales of our other great Crest seam sealers like. Black Majik. Thick n' Tan and Black Jack!

#### BUY I GET I FREE!

So, how do we market Metal Gray? Enclosed, please find 2 promos! ZZ-15 offers 2 cartridges of 7.3 oz. Metal Grav for \$38.00. ZZ-16 is 2 cartridges of the 10.0 oz. Metal Gray for \$49.00. Both ."Code 7" commission! This is a limited time offer! Customers may only purchase one promo of either ZZ-15 or ZZ-16! Not one of each!!! If a customer wants more material than the promo's quantities, they are to be sold at standard pricing! Enclosed you will find one cartridge of #CMG7, the 7.3 ounce Metal Gray as well as a widget with Metal Gray on ground aluminum

#### #CMG7 is priced the same as CBM1\_CBI2\_AND CTNT #CMG10- Priced as follows: Code 1/ \$57.75

Code 2/ \$51.98 Code 3/ \$46.97

Code 4/ \$41.39

Code 5/ \$36.58 Code 6/ \$33.30

Code 7/ \$30.99

# Warranty In Writing

#### GENERAL INSTRUCTIONS Stock No. CR.M1. Black Mails

Stock No. CB-M1, Black Majik

Work Time: 10 Minutes Sand/Paint Time: 30 Minutes

HEAVY BODIED, FLEXIBLE, TWO-PART EPOXY SEAM SEALER WITH HIGH STRENGTH AND OUTSTANDING ADHESION FOR APPLICATIONS WHERE A NON-FLOWING PRODUCT IS DESIRED

#### Preparation of GT-SU Applicator Gun and Cartridge

- 1. GT-SU plunger rods should be fully retracted. To release rods, hold gun by back handle, press thumb lever and pull back on knob.
- 2. Prepare cartridge for loading by removing cover from nozzle end of cartridge and snapping off end cap.
- 3. Load cartridge into gun. Make sure tab at front of cartridge is properly inserted in slot at front of gun. Prior to attaching static mixer nozzle, dispense a small amount of product to be sure both sides flow evenly. To stop dispensing, release pressure by pressing thumb lever.
- 4. Install static mixer. Dispense a short bead of material until color is uniform. Dispose of this bead. Product is now ready for application.
- 5. When application is complete, leave mixer nozzle installed on cartridge.
- 6. When preparing a used cartridge, remove old nozzle and re-balance cartridge as described in step 3 above. Make sure openings are free of obstructions before installing new mixer nozzle. Never attempt to force material through a blocked cartridge opening or used nozzle.

#### **CB-M1 Black Majik Application Directions**

- 1. Black Majik may be applied to bare metal, factory E Coat or metal surfaces primed with 2K Epoxy Primer. Aerosols and 2K Acid Etch Primers are not recommended.
- 2. Make sure area to be sealed is clean and dry. Clean with Crest Stock No. AAS or BSA-Acry Solv prior to sanding.
- Sand bare metal surfaces with 80 grit sandpaper. Sand factory E Coat or fully cured 2K Epoxy Primer with 320 grit or scuff to remove gloss.
- 4. Remove sanding residue with clean, compressed air and re-clean with Acry Solv.
- 5. Apply Black Majik in a continuous, even bead. Sealer may be easily tooled if desired.

#### DO NOT ADD SOLVENT WHEN TOOLING BLACK MAJIK.

Black Majik has a 10 minute working time and may be sanded and painted in 30 minutes.

CUT HERE

Rev. 3-20-19

#### WARRANTY

Crest Industries, Inc. ("Crest") warrants to the original purchaser ("Purchaser") that its Black Majik, Stock No. CB-M1 ("Product"), will, when applied according to the Crest General Instructions above, provide a spal for the life of the vehicle while used excusively by Purchaser's customer owning the vehicle at the time of repair. The foregoing is Crest's sole and exclusive warranty, and all other warranties, express or implied, including the implied warranties of merchantability and fitness for a particular purpose, are excluded and disclaimed by Crest.

If this warranty is breached and the other conditions set forth herein have been met, Crest shall, as its sole and exclusive liability and Purchaser's sole and exclusive remedy, reimburse or credit the account of Purchaser for the reasonable costs of repair or replacement of the sealed components of the vehicle, provide replacement Product to repair the job, and/or shall assist Purchaser to address the customer's complaints. Except as provided above, Crest shall not be liable under any circumstance for any loss, damage, or expense directly or indirectly arising from the application and use of Product, and Crest shall not be liable for consequential or incidental damages.

This warranty is valid only if claim has been filed within 20 days after the discovery of the purported breach and the warranty registration form set forth below has been filed with Crest prior to 60 days after application of the Product. Warranty registration forms should be sent to:

Crest Industries, Inc. 1337 King Road Trenton, MI 48183

Attention: Warranty Claims Manager

#### WARRANTY REGISTRATION FORM

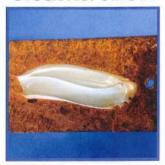
| Date              |   | Repair Order#     |   |
|-------------------|---|-------------------|---|
| Shop Name         |   | Make/Model/Year _ |   |
| Address           |   | VIN               |   |
| Phone             |   | Type of Repair _  | 7,0119,04001,0404,040   |
| Repair Technician |   |                   | CONTRACTOR OF THE PROPERTY OF |
| Cartridge Lot No. | - | Date Performed    | - The Advisor and   |

If Product cartridge is used on multiple vehicles, copy blank form and send a completed form for each vehicle.



Two part epoxy seam sealer / adhesive

STOCK NO. CMG7 - METAL GRAY (7.3 FL. OZ.) STOCK NO. CMG10 - METAL GRAY (10 FL. OZ.)





SANDED STEEL PANEL WITH METAL GRAY, 2-PART EPOXY SEAM SEALER ADHESIVE APPLIED. BARE METAL, UNCOATED AND EXPOSED TO INTERMITTENT SALT SPRAY TEST AND FREEZE / THAW CYCLES FOR 30 DAYS.

PANEL HEATED TO 400°F AND METAL GRAY MECHANICALLY REMOVED TO EXPOSE CLEAN, NON-CORRODED STEEL UNDER THE SEAM SEALER / ADHESIVE.

CREST METAL GRAY IS A HEAVY-BODIED TWO-PART, 1:1 EPOXY SEAM SEALER / ADHESIVE. ITS NEUTRAL GRAY COLOR IS EASILY TOP COATED, AND IT HAS BEEN SPECIALLY FORMULATED TO BE APPLIED TO CLEAN / BARE / ABRADED STEEL AND ALUMINUM. METAL GRAY WILL PREVENT RUST-CREEP AT SEAMS OF BONDED REPAIRS AND WILL WITHSTAND FREEZE / THAW CYCLES, WHILE REMAINING TOUGH AND RESILIENT.

#### HANDLING CHARACTERISTICS / PHYSICAL PROPERTIES @ 25° C / 77° F

MIX RATIO: 1:1

PART A RESIN COLOR: BLACK

PART D HARDENER COLOR: WHITE

MIXED COLOR: GRAY

LAP SHEAR STRENGTH: 2150 PSI

(ALUMINUM TO ALUMINUM)

WORK TIME: 10 MINUTES
CLAMP / SAND / PAINT TIME:
30 MINUTES

NON SAG: EXCELLENT FLEXIBILITY: SEMI RIGID

CREST INDUSTRIES, INC. 1337 KING ROAD TRENTON, MI 48183 FAX: 800.344.4461

## CORROSION TESTED

2150 PSI

STRONGER THAN
PANEL BONDER BY
LORD

& SEM REQUIRED BY

G.M. = 1500 PSI







What does selling Metal Gray and a Horse Race have in common?

Answer: Both have a

The two new ZZ Promo's offer our customers BIG BUX in savings on our awesome new seam sealer! Imagine cutting your material cost in HALF! Even if it's only for 2 cartridges! The savings equals to the sale price!!!

But all this is comes at an expense, yours as well as ours. So why do we choose to do it? Because, we know, once they try Metal Gray, 85% (at least) of those who tried it will be "HOOKED" on the product! On their second order and for the rest of their life, you will be "BANGING" them at Street Prices!

It's a numbers game! The greater the number of customers that try Metal Gray the greater the number of reorders!

Jim and I want to motivate you "Sales Sharks" even more by sweetening YOUR deal! So we are introducing a "Progressive Purse Horse Race"!

When the sum of the sales of ZZ-15 and ZZ-16 collectively (the entire Sales Farce) equals 100, Jim, I will PAY OUT One Hundred dollars! And for each and every ZZ sale afterward, a dollar will be additionally added to the purse!!

The Purse will be PAID OUT at the Newport Year End Extravaganza on Saturday Night, December 5th!

Fifth place gets 5% of the total purse! Fourth gets 10%, Third 20%, Second 25% and First receives the rest! 40%! Pretty GOOD! Right?

Well there is more! Collectively break 200 ZZ's and the purse doubles! Two bucks a ZZ! The purse goes to \$400.00

But the fun doesn't stop there! Break 300 and the purse goes to \$900.00. Three dollars per ZZ!

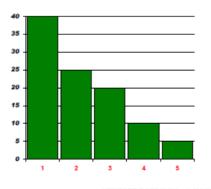
Mike Schlaff said, since this is his latest "PET PRO-JECT", he'd like to get in on THE FUN! So sell 400 and the purse goes to \$1600.00!

With that kind of enthusiasm we might as well GO FOR BROKE. 500 pays out \$2500.00!

Saddle up, Jockeys! The RACE starts NOW!!!

## "PURSE" BREAKDOWN:

FIRST PLACE 40%
SECOND PLACE 25%
THIRD PLACE 20%
FOURTH PLACE 10%
FIFTH PLACE 5%



NEWPORT DOWNS 500.pub 011415

## Newport Downs 500

## "PURSE" BREAKDOWN:

| FIRST PLACE  | 40% |
|--------------|-----|
| SECOND PLACE | 25% |
| THIRD PLACE  | 20% |
| FOURTH PLACE | 10% |
| FIFTH PLACE  | 5%  |

#### BUY 1-GET 1-FREE! DIRECT TO BARE METAL! THE COLOR OF METAL! BARE **METAL GRAY** SEAM SEALER LINE TIME WARRANTY! 7.3 OUNCES OF CORROSION FIGHTING EPOXY! TWIN M.G.7 LIMITED TIME OFFER! ONE PER CUSTOMER! ONLY ONE PER CUSTOMER! Www.CrestEastCoast.com 866-458-9009 TOLL FREE 908-675-2111 TEXT 732-458-5753 FAX ZZ15 CMG7x2.pub 101015

## ZZ-15 METAL GRAY

# SALES - 311

CMG7 TOTAL - 642

\$ SOLD - \$12,276

**AS OF 11-11-15** 

"Veterans DAY"





## ZZ-16 METAL GRAY

# SALES - 8

CMG10 TOTAL - 16

\$ SOLD - \$360

**AS OF 11-11-15** 

"Veterans DAY"



## **METAL GRAY VS. "WAFFEN GREY"**



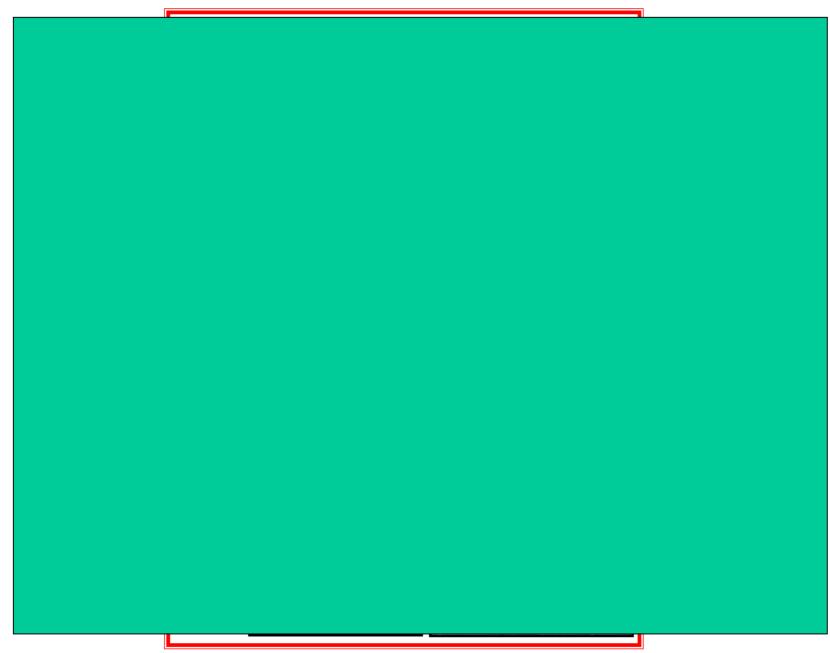






## SEM SEALERS

# NEW SEM FLYER



**METAL GRAY ZZ15 & ZZ16 WILL CONTINUE TO BE ACTIVE UNTIL THE MARCH 1ST** 



# PRODUCT TROUBLE SHOOTING!



## REP CORNER

## PRODUCT TROUBLE SHOOTING GUIDE

#### **1.TAKE LOTS OF PICTURES**

BE SURE TO CLEARLY PHOTOGRAPH:

- THE VEHICLE AND THE AREA IN QUESTION
- ALL THE PRODUCTS USED & THEIR BATCH CODES!
- ☐ THE TECHNICIANS WHO PERFORMED THE WORK!
- ☐ PICTURES CAN BE E-MAILED TO HELP SPEED THE TROUBLE SHOOTING!
- ☐ THE MORE PICTURES THE BETTER!
- 2. PHONE ALL SUPPLIERS INVOLVED.
- AWAIT INSTRUCTIONS!
- 3. SAVE ALL MATERIALS USED ON THE JOB FOR INSPECTION AND TESTING.









#### CREST INDUSTRIES, INC.

1337 King Road, Trenton, Michigan 48183 Phone 1-800-822-4100 Fax 1-800-344-4461

#### PRODUCT TROUBLE SHOOTING REPORT

#### GENERAL INFORMATION

| 7. WHAT SOLVENT WAS USED TO "FEATHER" OR SMOOTH SEALER (IF ANY)?                                    |  |  |  |  |
|---|--|--|--|--|
| 8. WAS SEALER TOP COATED?   |  |  |  |  |
| 9. HOWLONG DID SEALER CURE/DRY PRIOR TO TOP COATING?  |  |  |  |  |
| 2-PART SEALANTS / ADHESIVES (CREST EPOXIES - CBML, CBJ2, CEJB, CECB, CESS, FORMULA 21, CEPB, ETC.): |  |  |  |  |
| 1. PRODUCT STOCK NO:2. DATE CODE;   |  |  |  |  |
| 3. TEMPERATURE CONDITIONS AT TIME OF APPLICATION:   |  |  |  |  |
| 4. SUBSTRATE TO WHICH PRODUCT WAS APPLIED (BARE METAL, PRIMED METAL, PLASTIC, ETC.):                |  |  |  |  |
| 5. IF APPLIED OVER PRIMER, LIST TYPE, MANUFACTURER, PRODUCT STOCK NO.:                              |  |  |  |  |
| 6. HAD THIS CARTRIDGE BEEN USED BEFORE OR WAS IT A FRESH CARTRIDGE?                                 |  |  |  |  |
| 7. DID USERBALANCE CARTRIDGE PRIOR TO INSTALLING NOZZLE?  |  |  |  |  |
| 9. WAS A TEST BEAD DISPENSED?10. WAS SOLVENT USED TO FEATHER PRODUCT?                               |  |  |  |  |
| 11. HOWLONG DID PRODUCT CURE PRIOR TO SANDING / PAINTING?   |  |  |  |  |
| 12. WHAT FILLER WAS USED OVER PRODUCT (IF ANY)?   |  |  |  |  |
| 13. WHAT PRIMER / TOPCOATS WERE APPLIED OVER PRODUCT (LIST MANUFACTURER AND STOCK #)?               |  |  |  |  |
|   |  |  |  |  |
| BODY FILLER / GLAZE (BSB, BCG2, BSS, BSC):  |  |  |  |  |
| 1. PRODUCT STOCKNO:2. DATE CODE:  |  |  |  |  |
| 3. TEMPERATURE CONDITIONS AT TIME OF APPLICATION:   |  |  |  |  |
| 4. SUBSTRATE TO WHICH PRODUCT WAS APPLIED (SMC, BARE METAL, ALUMINUM, PRIMED METAL, PAINT, ETC.):   |  |  |  |  |
| 5. WAS CREST HARDENER USED?   |  |  |  |  |
| IF SO, PLEASE DESCRIBE:   |  |  |  |  |
| 7. HOW THICK WAS PRODUCT APPLIED?   |  |  |  |  |
| 9. WHAT GRIT PAPER WAS USED?10. HOW LONG DID FILLER/ GLAZE CURE PRIOR TO PAINTING?                  |  |  |  |  |
| 11. WHAT PRIMER WAS USED TO TOP COAT FILLER / GLAZE (LIST MANUFACTURER AND STOCK #)?                |  |  |  |  |
|   |  |  |  |  |
| 2K CLEAR AND PRIMER (BHC, BCC-38, BCC, BCC-50 BUP2):  |  |  |  |  |
| 1. CREST STOCK NO.:2. DATE CODE:  |  |  |  |  |
| 3. TEMPERATURE CONDITIONS: 4. WAS BUP2 - URE PRIME USED?  |  |  |  |  |
| 5. IF YES, WAS IT APPLIED TO BARE METAL OR ANOTHER PRIMER (LIST TYPE, MANUFACTURER & PART #)?       |  |  |  |  |
|   |  |  |  |  |
| 6. WAS URE PRIME MIXED 4:1 WITH BUP2 HARDENER? 7. WAS URE PRIME REDUCED?                            |  |  |  |  |
| IF SO, WHAT %?8. HOW MANY COATS WERE APPLIED?   |  |  |  |  |
| 9. HOWLONG DID URE PRIME CURE PRIOR TO SANDING?   |  |  |  |  |
| 10. HOW LONG BEFORE SANDED URE PRIME WAS TOP COATED?  |  |  |  |  |
| 11. MANUFATURER AND PART# OF BASECOAT:  |  |  |  |  |
| 13. STOCK NO. OF CREST CLEARCOAT USED:14. STOCK NO. OF CREST ACTIVATOR USED:                        |  |  |  |  |
| 15. MIXRATIO:16. WAS CLEARCOAT REDUCED?17. IF SO, WHAT%?  |  |  |  |  |
| 18. MANUFACTURER AND PART # OFREDUCER:  |  |  |  |  |
| 19. NUMBER OF COATS APPLIED:20. FLASH TIME BETWEEN COATS:   |  |  |  |  |
| 21. CURE TIME PRIOR TO SANDING / BUFFING: 22. CURE TIME PRIOR TO DELIVERY:                          |  |  |  |  |

## BSB TEMP. GREEN TIME HARDNER



You can't cook a turkey on HIGH in Half an hour and get GOOD RESULTS!

#### TECHNICAL BULLETIN

HARDENER RATIO GUIDELINES FOR POLYESTER BODY FILLERS AND POLYESTER FINISHING GLAZES

#### **Body Fillers**



THE CORRECT MIX RATIO FOR BODY FILLER IS 98% FILLER AND
2% HARDENER (50 PARTS FILLER TO 1 PART HARDENER).
BODY FILLER DOES <u>NOT</u> LEVEL AND FLOW AS MUCH AS GLAZE.
WHEN IT IS DISPENSED ONTO A MIXING PALLET. TO ACHIEVE A
2% HARDENER RATIO, RUN A STRAIGHT, UNIFORM BEAD OF
HARDENER ACROSS THE DIAMETER OF THE PORTION OF FILLER.
REMEMBER TO THOROUGHLY KNEAD THE TUBE OF HARDENER
BEFORE DISPENSING.



CORRECT HARDENER RATIO FOR BODY FILLER

#### Finishing Glazes



THE CORRECT MIX RATIO FOR FINISHING GLAZE IS 98% GLAZE
AND 2% HARDENER (50 PARTS GLAZE TO 1 PART
HARDENER). FINISHING GLAZE WILL LEVEL AND FLOW (SOME
MORE THAN OTHERS) WHEN IT IS DISPENSED ONTO A MIXING
PALLET. TO ACHIEVE A 2% HARDENER RATIO, RUN A
STRAIGHT, UNIFORM BEAD OF HARDENER AT LEAST 1/2 BUT
NOT MORE THAN 3/4 ACROSS THE DIAMETER OF THE PORTION
OF GLAZE. REMEMBER TO THOROUGHLY KNEAD THE TUBE OF
HARDENER BEFORE DISPENSING.



CORRECT HARDENER RATIO FOR GLAZE

#### TECH TIPS FOR POLYESTER FILLER AND GLAZE

- Do not alter hardener ratio to compensate for temperature conditions. Under-hardening
  results in the filler or glaze never achieving the full physical properties. This results in
  poor adhesion, strength and durability. Over-hardening may result in residual hardener on
  the sanded surface, which could react with primers and top coats.
- When mixing fillers or glaze, fold the hardener into the product with a plastic spreader (do not stir). Apply pressure with the spreader during mixing and application to minimize air entrapment.

CREST INDUSTRIES, INC. Pr. 1337 KING ROAD TRENTON, MI 48183

PHONE: 800-822-4100 FAX: 800-344-4461 83 WWW.CRESTAUTO.COM

NOVEMBER 2011

## **Shark Bite Return**

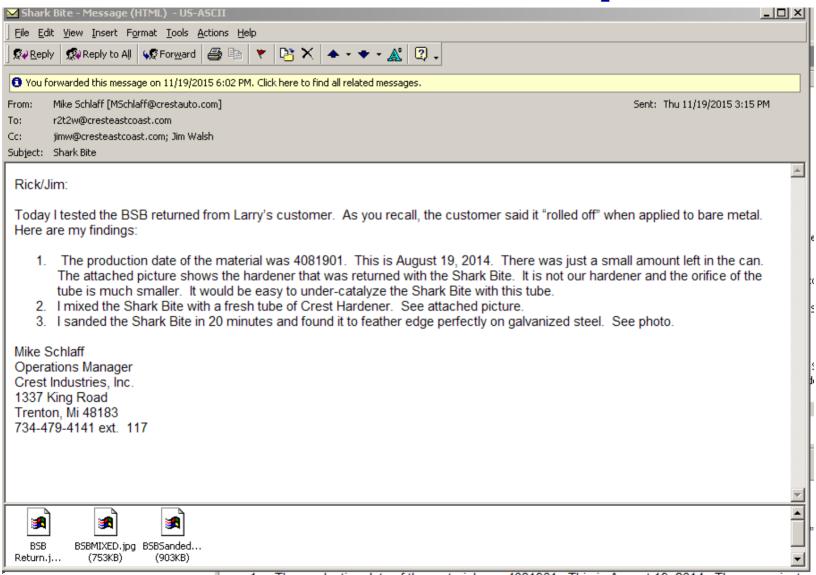




## **Shark Bite Sanded**



## **Shark Bite Follow-Up**



## **DISCONTINUED PRODUCTS**



# DISCONTINUED PRODUCTS with some stock left

CLEAR TACK # BGA - 5 LEFT

MELT DOWN # AMD - 37 LEFT

CLEAR SEAM SEALER #BJC3 – 2 LEFT

PRIMA WELD - #BPW - 0









#### 5 LEFT





**26 LEFT** 

#### **CALIBER 41**

## HIGH VISCOSITY OVERALL URETHANE CLEAR COAT

- Caliber 41 is a higher solids / higher viscosity clear with a longer open time.
- The longer open time makes Caliber 41 an excellent choice for overall refinish applications and shops with heated booths with good airflow or in hotter climates.

Clear / Gallon

Caliber 41 # BCC

Activators / Quart

Spot Activator # BCCA-60

Panel Activator # BCCA-70
Overall Activator # BCCA-80





#### **22 LEFT**





## NORTON PANEL AND ADHESIVE CLEENER

Quickly softens and removes adhesives, tar, grease, oil, body sealers,

undercoating, overspray and silicone.

V.O.C. Compliant

Quart # NPAC

#### GERSON CLOTH TACK RAGS

#### ORANGE

Super tacky with maximum pick up and holding power.

12 / box, 18" x 36" # GTR-O



#### **EVERCOAT**

TIGER HAIR # ZE1190







#### **JOB-O HAND & SURFACE WIPES**

#### **Citrus Scented Hand Cleaner Towels**

JOB-O hand cleaner wipes CLEANS EVERYTHING!
This one wipe does it all! It features an abrasive side for scrubbing out the toughest soils along with a smooth side for wiping. Does not need to be rinsed with water Fortified with skin conditioners.

70 Wipes/Jug, 6 per case # BJO



## **OLD PRODUCT REVIEW**

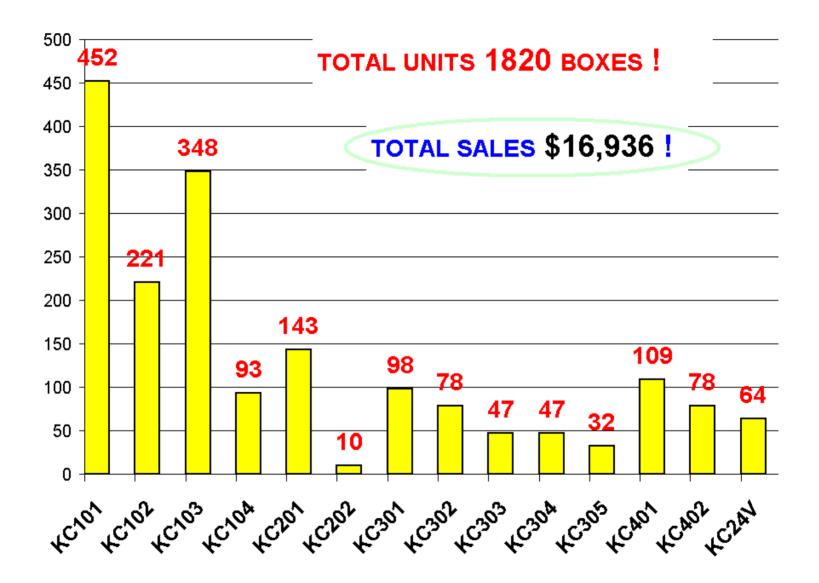




KC101 DONUT BLEND
KC102 FRENCH ROAST
KC103 COLUMBIAN SUPREME
KC104 DARK MOCHA
KC201 DECAF BREAKFAST BLEND
KC301 HAZELNUT
KC302 FRENCH VANILLA
KC303 MOCHA RASPBERRY
KC304 CARMEL CREAM
KC305 CRÈME BRULEE
KC401 HOT CHOCOLATE

KC402 FRENCH VANILLA CAPPUCCINO





## **NEW OR CHANGED PRODUCTS**

change













#### POWDER - FREE LATEX SURGICAL GLOVES

Powder free convenience, no build up on your hands. Can be used with windshield urethane installations. Better chemical resistance than VINYL.

100 / Box Large # ZGLP 100 / Box Extra Large # ZGLPX



#### LATEX SURGICAL GLOVES

Better chemical resistance than VINYL. 100 / Box Large # ZGL 100 / Box Extra Large # ZGLX



#### SAFETY SPECTACLES

Comfortable yet stylish. Adjusts for a great fit on all faces.

Single / bag # ZSS



#### HI RISK BLUE

#### LATEX SURGICAL GLOVES

HEAVY WEIGHT - Industrial Strength - 13 mil. Increased Resistant to chemicals and puncture. Textured tips, Powder Free. 50 / Box Large # ZGBL 50 / Box Extra Large # ZGBLX



#### BLACK POWDER FREE NITRILE GLOVES

Better chemical resistance than LATEX or VINYL.

100 / Box Large #ZGPNB

100 / Box Extra Large #ZGPNBX

100 / Box XX Large #ZGPNBXX



#### BLUE POWDER FREE NITRILE GLOVES

Better chemical resistance than LATEX or VINYL. 100 / Box Large #ZGBN 100 / Box Extra Large #ZGBNX

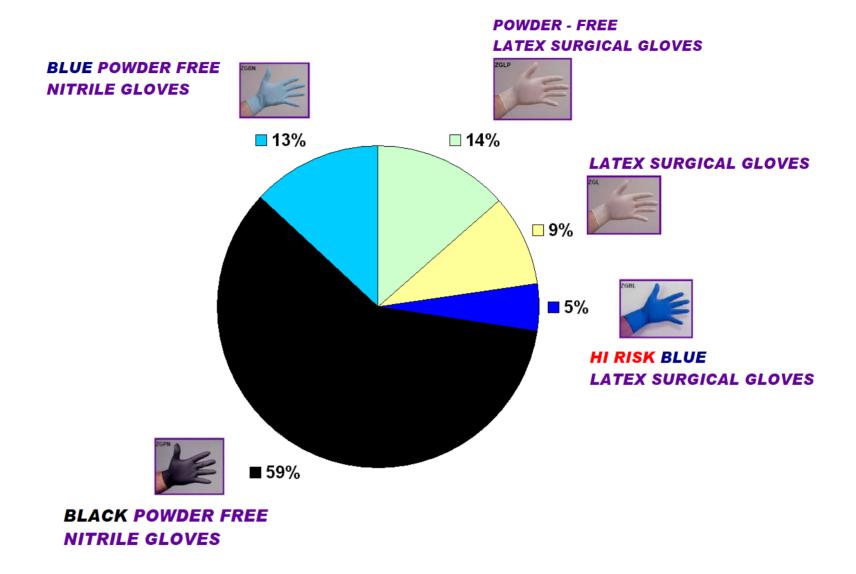


#### GREEN NITRILE RUBBER GLOVES

12 / pack # ZGN Single # ZGNS





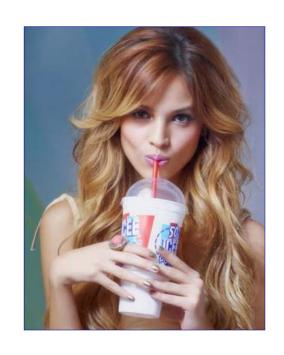


#### **GLOVES Ammex chart**









# ADENNA®

Protection and Comfort for Your Life

### SIMPLIFED GLOVE STOCK NUMBERS!

Only 4 Characters, for 7 glove types!!!

Example: # **ZG6X** 

First 2 Characters = ZG

Third Character = GLOVE TYPE - No # (1-7)

Fourth Character = SIZE (L or X)



#### **LATEX**



#### WHITE POWDERED LATEX GLOVES

The most basic and affordable latex glove! 100 / Box Large #ZG1L 100 / Box Extra Large # ZG1X



SMOOTH 3.8 mil

#### **BLUE POWDER FREE NITRILE GLOVES**

Strong puncture and chemical resistance! LATEX or VINYL. 100 / Box Large #ZG5L 100 / Box Extra Large # ZG5X



TEXTURED 5 mil

#### WHITE POWDER FREE LATEX GLOVES 100 / Box Large

Superb dexterity and tactile-sensitivity! #ZG2L 100 / Box Extra Large # ZG2X



**TEXTURED** 4 mil



#### **BLACK POWDER FREE NITRILE GLOVES**

Better chemical resistance than LATEX or VINYL. 100 / Box Large #ZG6L 90 / Box Extra Large # ZG6X



**TEXTURED** 

#### 6 mil **BLACK POWDER FREE**

**NITRILE GLOVES** Better chemical resistance than LATEX or VINYL.

100 / Box Large #ZG7L 90 / Box Extra Large #ZG7X



TEXTURED Superior Grip 9 mil



#### WHITE POWDER FREE LATEX GLOVES

Strong resistance to wear and tear!! 100 / Box Large #ZG3L 90 / Box Extra Large # ZG3X

HD BLUE LATEX

SURGICAL GLOVES



TEXTURED Superior Grip 8 mil



#### **GREEN NITRILE** RUBBER GLOVES

12 / pack #ZGN #ZGNS Single

> TEXTURED Superior Grip 12 mil



TEXTURED Superior Grip

#ZG4L



#### SAFETY SPECTACLES

Comfortable yet stylish. Adjusts for a great fit on all faces.

#ZSS Single / bag



### **NITRILE**





# #ZG1L

#ZG1X



#### LATEX SURGICAL GLOVES

Better chemical resistance than VINYL.

100 / Box Large

100 / Box Extra Large

# ZGL # ZGLX

change



# WHITE POWDERED LATEX GLOVES

The most basic and affordable latex glove!

100 / Box Large

#ZG1L

90 / Box Extra Large # ZG1X



SMOOTH
3.8 mil



### WHITE POWDERED LATEX GLOVES

The most basic and affordable latex glove!

100 / Box Large

#ZG1L

90 / Box Extra Large # ZG1X



**SMOOTH** 3.8 mil



| CODE | 3     | 4    | 5    | 6    | 7    |
|------|-------|------|------|------|------|
| ZGL  | 10.86 | 9.57 | 8.46 | 7.70 | 7.08 |
| ZG1  | 7.32  | 6.45 | 5.7  | 4.99 | 3.99 |





# #ZG2L

#ZG2X



### POWDER - FREE LATEX SURGICAL GLOVES

Powder free convenience, no build up on your hands. Can be used with windshield urethane installations.

Better chemical resistance than VINYL.

100 / Box Large

100 / Box Extra Large

# ZGLP # ZGLPX

change



# WHITE POWDER FREE LATEX GLOVES

Superb dexterity and tactile-sensitivity!

100 / Box Large

#ZG2L

90 / Box Extra Large

#ZG2X



TEXTURED 4 mil



# WHITE POWDER FREE LATEX GLOVES

Superb dexterity and tactile-sensitivity!

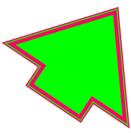
100 / Box Large # ZG2L 90 / Box Extra Large # ZG2X



TEXTURED
4 mil



| CODE | 3     | 4     | 5    | 6    | 7    |
|------|-------|-------|------|------|------|
| ZGLP | 11.96 | 10.53 | 9.31 | 8.48 | 7.79 |
| ZG2  | 8.59  | 7.57  | 6.69 | 5.99 | 4.99 |





# #ZG4L

#ZG4X



### HI RISK BLUE LATEX SURGICAL GLOVES

HEAVY WEIGHT - Industrial Strength - 13 mil. Increased Resistant to chemicals and puncture.

Textured tips, Powder Free.

50 / Box Large

50 / Box Extra Large

# ZGBL # ZGBLX

change



# HD BLUE LATEX SURGICAL GLOVES

Micro-textured provides excellent grip.

50 / Box Large

#ZG4L

50 / Box Extra Large # ZG4X



TEXTURED
Superior Grip
14 mil



# HD BLUE LATEX SURGICAL GLOVES

Micro-textured provides excellent grip.

50 / Box Large # ZG4L 50 / Box Extra Large # ZG4X



TEXTURED
Superior Grip
14 mil



| CODE | 3     | 4     | 5     | 6     | 7     |
|------|-------|-------|-------|-------|-------|
| ZGBL | 21.47 | 18.92 | 16.73 | 15.22 | 13.99 |
| ZG4  | 18.30 | 16.13 | 14.25 | 12.98 | 11.93 |





# #ZG5L

# ZG5X



### BLUE POWDER FREE NITRILE GLOVES

Better chemical resistance than LATEX or VINYL.

100 / Box Large

# ZGBN

100 / Box Extra Large

#ZGBNX

change



### BLUE POWDER FREE NITRILE GLOVES

Strong puncture and chemical resistance!

LATEX or VINYL.

100 / Box Large 90 / Box Extra Large

# ZG5L

#ZG5X



TEXTURED 5 mil

| CODE | 3     | 4     | 5     | 6    | 7    |
|------|-------|-------|-------|------|------|
| ZGBN | 13.17 | 11.61 | 10.26 | 9.4  | 8.59 |
| ZG5  | 9.96  | 8.77  | 7.75  | 7.06 | 6.49 |



# BLUE POWDER FREE NITRILE GLOVES

Strong puncture and chemical resistance! LATEX or VINYL.

100 / Box Large # ZG5L 90 / Box Extra Large # ZG5X



TEXTURED 5 mil



# #ZG6L

# ZG6X



### BLACK POWDER FREE NITRILE GLOVES

Better chemical resistance than LATEX or VINXL.

100 / Box Large

100 / Box Extra Large

100 / Box XX Large

#ZGPNB

# ZGPNBX

#ZGPNBXX

change



### BLACK POWDER FREE NITRILE GLOVES

Better chemical resistance than

LATEX or VINYL.

100 / Box Large

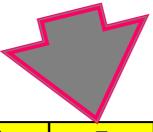
90 / Box Extra Large

#ZG6L

#ZG6X



TEXTURED 6 mil



| CODE  | 3     | 4     | 5     | 6     | 7    |
|-------|-------|-------|-------|-------|------|
| ZGPNB | 14.4  | 12.69 | 11.22 | 10.21 | 9.39 |
| ZG6   | 13.54 | 11.93 | 10.55 | 9.60  | 8.82 |



## BLACK POWDER FREE NITRILE GLOVES

Better chemical resistance than LATEX or VINYL.

100 / Box Large # ZG6L 90 / Box Extra Large # ZG6X

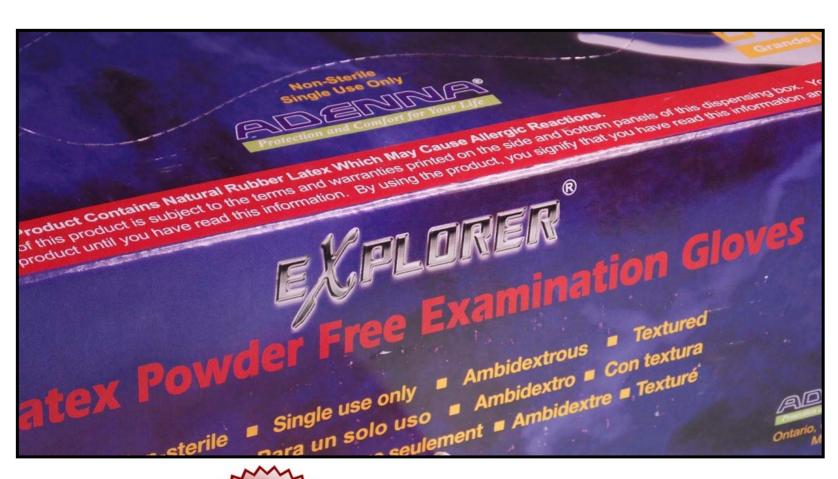


TEXTURED 6 mil



# #ZG3L

#ZG3X





ZG3



# WHITE POWDER FREE LATEX GLOVES

Strong resistance to wear and tear!!

100 / Box Large

90 / Box Extra Large

# ZG3L # ZG3X

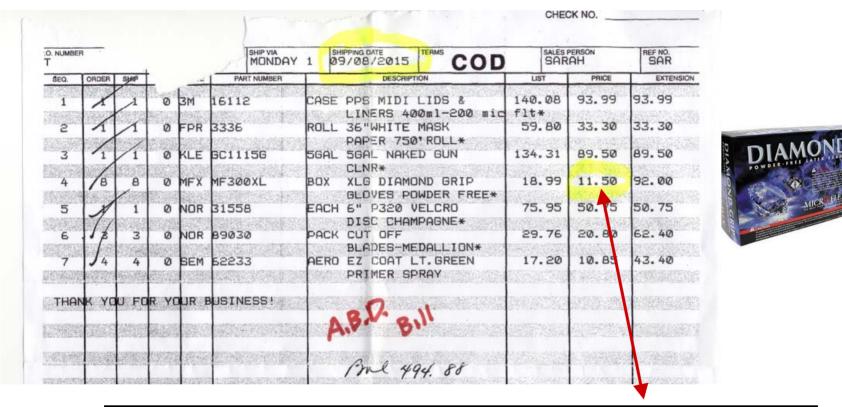


TEXTURED
Superior Grip

8 mil

| CODE | 3     | 4     | 5     | 6     | 7    |
|------|-------|-------|-------|-------|------|
| ZG3  | 16.71 | 14.73 | 12.99 | 11.35 | 9.97 |





| CODE | 3     | 4     | 5     | 6     | 7    |
|------|-------|-------|-------|-------|------|
| ZG3  | 16.71 | 14.73 | 12.99 | 11.35 | 9.97 |



# #ZG7L

# ZG7X





**ZG7** 



## BLACK POWDER FREE NITRILE GLOVES

Better chemical resistance than

LATEX or VINYL.

100 / Box Large 90 / Box Extra Large # ZG7L # ZG7X



TEXTURED Superior Grip

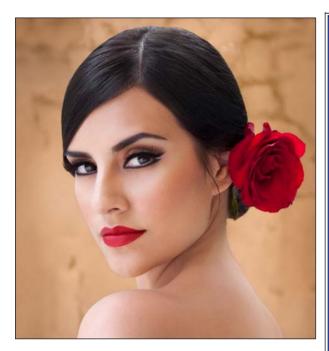
9 mil

| CODE | 3     | 4     | 5     | 6     | 7     |
|------|-------|-------|-------|-------|-------|
| ZG7  | 18.86 | 16.62 | 14.69 | 13.37 | 12.45 |





#### **CHANGED?**







# ZQR8K

CODE 6 \$49.95

Dispenser<br/>Type will

















# 8" Great!





9"







#### **ZCIBKB - KIT+NEW BOX**



#### PLIOGRIP LABEL

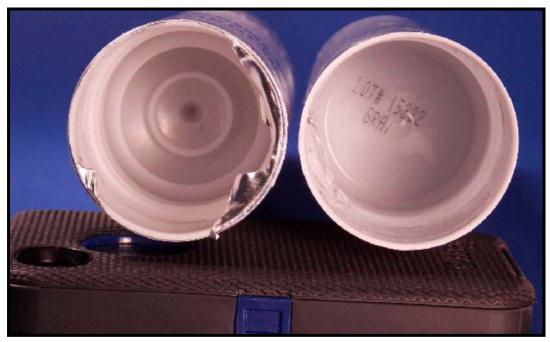


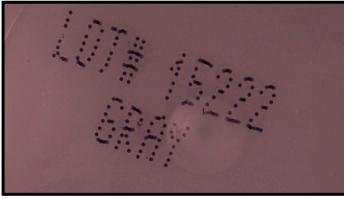


### Spray Seam Sealer









#### **Spray Seam Sealer CSGR**



# #CFQS LABEL





## #CFSA #CFPA

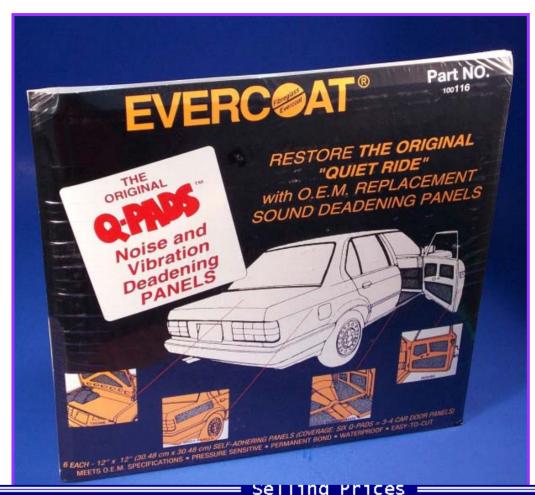
**LABEL** 





## **ZE116**





|   |              |   |       |   | Sell  | Tha | rrices = |   | -     |  |  |
|---|--------------|---|-------|---|-------|-----|----------|---|-------|--|--|
| 1 | 0.00         | 2 | 0.00  | 3 | 0.00  | 4   | 0.00     | 5 | 43.91 |  |  |
|   | 0            |   | 0     |   | 0     |     | 0        |   | 0     |  |  |
| 6 | 40.28        | 7 | 37.48 | 8 | 34.68 | 9   | 0.00     |   |       |  |  |
|   | 0            |   | 0     |   | 0     |     | 0        |   |       |  |  |
|   | Ouantities — |   |       |   |       |     |          |   |       |  |  |



## **NSG90**





| 1<br>6 | 0.00<br>0<br>37.70 | 2<br>7 | 0.00<br>0<br>35.08 | 3<br>8 | 0.00<br>0<br>32.46 | 4<br>9 | 0.00<br>0<br>29.39 | 5 | 41.10 |
|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|---|-------|
|        | 0                  |        | 0                  |        | 0<br>0             |        |                    |   |       |

## **MMM08115**





|   |            |   |       |   |       | _ | riices = |    | "     |  |  |
|---|------------|---|-------|---|-------|---|----------|----|-------|--|--|
| 1 | 0.00       | 2 | 0.00  | 3 | 0.00  | 4 | 0.00     | -5 | 50.59 |  |  |
|   | 0          |   | 0     |   | 0     |   | 0        |    | 0     |  |  |
| 6 | 46.40      | 7 | 43.17 | 8 | 39.95 | 9 | 0.00     |    |       |  |  |
|   | 0          |   | 0     |   | 0     |   | 0        |    |       |  |  |
|   | Ouantities |   |       |   |       |   |          |    |       |  |  |



#### 3M has been APPROVED as a source for Rivet-Bonding Adhesives

3M and Ford have had a working relationship for almost a century, especially in the collision repair industry. From abrasive discs and masking tapes, to structural adhesives and seam sealers, 3M products have been an integral part of keeping Ford Tough.

When the next generation Ford F150 hit the drawing boards, 3M was there to work with engineers at Ford's Paint and Body Technical Center to help make sure collision repairers would have the right mainstream tools and materials in place before the vehicle even launched.

3M™ Panel Bonding Adhesive is one of the products recommended to repair rivetbonded joints.

| Part No. | Description                    | Size             |
|----------|--------------------------------|------------------|
| PN08115  | 3M™ Panel Bonding Adhesive     | 200 mL Cartridge |
| PN38315  | 3M™ Panel Bonding Adhesive     | 50 mL Cartridge  |
| PN58115  | 3M™ Panel Bonding Adhesive     | 450 mL Cartridge |
| PN08274  | 3M™ SMC/FRP Repair Adhesive—90 | 400 mL Cartridge |



Additionally, the 3M™ File Beit Sander was so useful during the development of Ford's Collision Repair Workshop Manual, that it has found a place in Ford's own Aluminum Use Hand Tool Kit, sold through Rotunda. Whether grinding out SPR's, removing seam sealer, or prepping a flange, the 3M™ File Belt Sander is a key part of rivet-bonded repairs.



| Part No. | Description  |
|----------|--|
| PN28366  | 3M™ File Belt Sander   |
| PN31804  | 3M™ Green Corps™ Abrasive File Belt, 1/2 inch x 18 inch, 80 grit |
| PN64475  | Scotch-Brite™ Durable Flex Belt, 1/2 inch x 18 inch, Coarse      |
| PN64458  | Scotch-Brite™ Durable Flex Belt, 1/2 inch x 18 inch, Medium      |
| PN64467  | Scotch-Brite™ Durable Flex Belt, 1/2 inch x 18 inch, Fine        |

At participating distributors. For complete details, contact your 3M Distributor or 3M Sales Representative.





To help support the successful launch of the 2015 Ford F150 into the mainstream collision industry, 3M will be introducing a new series of aluminum-specific standard operating procedures. Look for them later in 2014 to make sure that YOUR shop is ready to repair.

#### **Technical Information**

The technical information, recommendations and other statements contained in this document are based upon tests or experience that 3M believes are reliable, but the accuracy or completeness of such information is not guaranteed.

#### Product Use

Many factors beyond 3M's control and uniquely within user's knowledge and control can affect the use and performance of a 3M product in a particular application. Given the variety of factors that can affect the use and performance of a 3M product, user is solely responsible for evaluating the 5M product and determining whether it is fit for a particular purpose and suitable for user's method of application.

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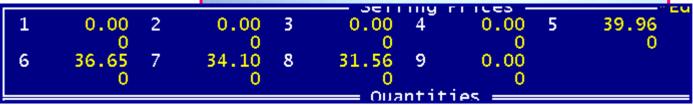


MMM08115

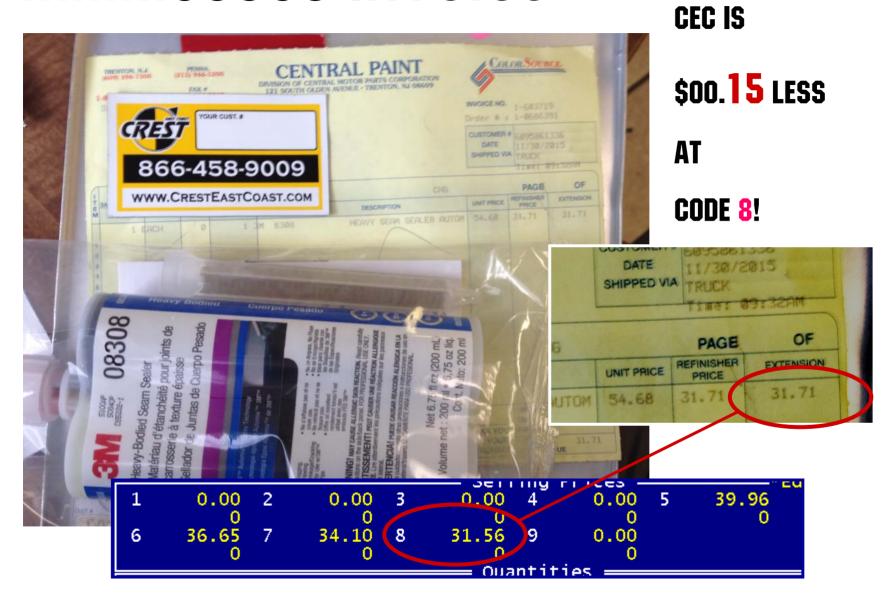
## MMM08308







## MMM08308 Invoice



## MMM08308 "INSTRUCTIONS"

#### SURFACE PREPARATION:

NOTE: Apply only to surfaces primed with a 2K urethane, 2K epoxy primer, or clean, sanded paint. Acid etch primers should never be in direct contact with seam sealer.

#### SURFACE PREPARATION:

NOTE: Apply only to surfaces primed with a 2K urethane, 2K epoxy primer, or clean, sanded paint. Acid etch primers should never be in direct contact with seam sealer.

- Scuff primed surface with a ScotchBrite® General Purpose Hand Pad (Ultrafine), (PN 07448).
- Blow off dust with clean, un-oiled, compressed air and wipe with a clean, dry rag. PRODUCT PREPARATION:
- Insert cartridge into applicator gun.
- Remove retaining collar and plug from end of cartridge. Discard plug, save retaining collar.
- 3. Extrude a small amount of product until both parts A and B dispense equally.
- Attach 3M™ Mixing Nozzle (PN 08193, 08194) to cartridge and lock in place with retaining collar.
- Dispense a small amount of material and discard.

#### 3M Automotive Aftermarket Divisio 3M Center, Building 223-6N-01

St. Paul, MN 55144-1000 1-877-MMM-CARS (666-2277)

Division du marché après-vente pour l'automobile de 3M

Compagnie 3M Company Landon, ON N6A 4T1 1-888-3M-HELPS (1-888-364-3577) www.3M com/automotive

#### Importado por: 3M Mexico, S.A. de C.V.

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#### INTENDED USE

3M™ Heavy-Bodied Seam Sealer is a two part epoxy formulated to seal sheet metal joints where a non-sag, quick curing sealer is desired.

FOR DETAILED INSTRUCTIONS ON SPECIFIC REPAIR PROCEDURES, REFER TO THE ADMESNES, COATINGS, AND SEALERS APPLICATION GUIDE.

OTHER APPLICATIONS:

 Use with 3M<sup>™</sup> OEM Sealer Appearance Kit, PN 08200 to extrude shaped beads of sealer

The following times have been determined with ambient air temperature and substrate temperature 9 70°F and are considered hipical values. (A good rule of thumb with two part products is that for every 20 degree drop in temperature the time will double, and for every 20 degree increase the time will be cut in half.)

#### ACCESSORIES: Applicator guns

Applicator guns PN 08571, 08117, 09930 3M™ Mixing Nozzle PN 08193, 08194

3MTM 0EM tips PN 08200, 08201-08205

#### SURFACE PREPARATION:

NOTE: Apply only to surfaces primed with a 2K urethane, 2K epoxy primer, or clean, sanded paint. Acid etch primers should never be in direct contact with seam sealer.

- Scuff primed surface with a ScotchBrite® General Purpose Hand Pad (Ultrafine), (PN 07448).
- Blow off dust with clean, un-oiled, compressed air and wipe with a clean, dry rag. PRODUCT PREPARATION:
- 1. Insert cartridge into applicator gun.
- Remove retaining collar and plug from end of cartridge. Discard plug, save retaining collar.
- Extrude a small amount of product until both parts A and B dispense equally.
   Attack 2MTM Miving Newsle (PM 08102, 08194) to contride and lock in place.
- Attach 3M™ Mixing Nozzie (PN 08193, 08194) to cartridge and lock in place with retaining collar.

#### 5. Dispense a small amount of material and discard.

#### PRECAUTIONARY INFORMATION:

Before using this product, please reference Product Label and/or Material Safety Data Sheet for Health and Safety Information.

#### **5111**

neavy-pouleu scalii scale

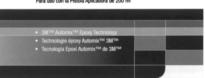
For use in 200 mL Applicator Gun

Matériau d'étanchéité pour joints de carrosserie à texture énaisse

Destiné à être inséré dans le pistolet-applicateur pour cartouches de 200 mL

Sellador de Uniones de Elevada Intensidad

Para uso con la Pistola Anlicadora de 200 ml



- Non-Sagging, Non-Flowing
- No Shrinkage/Cracking
- Great for Use with 3M™ 0EM Tips
- · Ne s'affaisse pas et ne coule pas
- · Ne rétrécit pas et ne craquelle pas
- Convient aux embouts des FÉO 3MTM
- No se Pandea No se Corre
- No se Pandea, No se Corre
   No se Enconje ni se Agrieta
- Excelente para Usar con los Consejos OEM de 3M<sup>TM</sup>



#### GENERAL REPAIR PROCESS:

 Extrude sealer onto surface. Allow to cure a minimum of 15 minutes before beginning the painting process.

NOTE: If sealer is allowed to cure more than 24 hours, scuff the sealer prior to any painting steps APPLICATION WARNINGS:

Not to be used in direct contact with acid etch prime

#### CLEAN-UP:

Prior to curing, PN 08308 may be cleaned from most surfaces with an appropriate 3M VDC compliant product for removal of surface contaminants. Reference the 3M Automotive Aftermarket Catalog for a suitable VDC compliant product.

#### STORAGE:

After initial use, leave mix nozzle in place to seal the cartridge.

Product Use: Many factors beyond 3M's control and uniquely within user's knowledge and control can affect the use and performance of a 3M product in a particular application (lever the variety of factors that can affect the use and performance of a 3M product, user is solely responsible for evaluating the 3M product and determining whether it is fit for a particular purpose and suitable for user's method of application.

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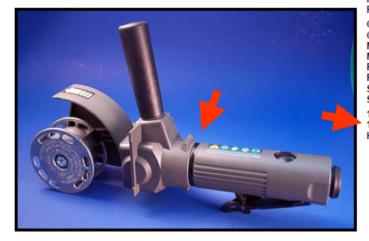
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**ALUMINUM / STAINLESS STEEL MEDUIM AND FINE** 

6 25.17 7 23.43 0 0





#### **MBX METAL BLASTER**

Excellent for removal of seam sealer, undercoating, stone guard and urethane. Can be used to remove rust and paint in sharp areas or to clean spot welds when installing a new panel. No heat creation or clogging. Coarse particles fall to the ground instead of lingering in the air. Re-sharpens in reverse motion.

The Rubber Eraser wheel is excellent for the removal of decals, pinstripes, and double sided molding tape. Air cushion by centrifugal force during rotation. No vibration, no jumping. Lower heat build up due to the paddle wheel design.

#UMBXK METAL BLASTER COMBO Kit ( Kit come with everything in Picture.) METAL BLASTER PSD Tool # UMBXL #UMBR2 RUBBER ERASER, Split Design RUBBER ERASER #UMBR COARSE BELT, Black # UMBC COARSE BELT, Black, Narrow # UMBCN MEDIUM BELT, Tan #UMBM MEDIUM BELT, Tan, Narrow #UMBMN FINE BELT, Green #UMBF # UMBFN FINE BELT, Green, Narrow **#UMBMSS** STAINLESS STEEL MEDIUM (ALUM.) STAINLESS STEEL FINE (ALUM.) #UMBESS 13 mm Toothed Belt, Blue, Amer. # UMAB 11 mm Toothed Belt, Red, Germ. #UMAR **HUB Assembly** # UMAH













UMBR2

UMBR

UMBC

UMBM

UMBE





UMBMSS



CARBON STEEL BELTS - COARSE, MEDIUM AND FINE

STAINLESS STEEL BELTS ALUMINUM APPLICATIONS WILL NOT CONTAMINATE ALUMINUM - MEDIUM AND FINE

UMBFSS







METAL BLASTER - PSD TOOL # UMBXL Standard Duty, variable speed.

**ERASER WHEEL** # WPSE Eraser Wheel Adapter #WPSEAD

ERASER WHEEL KIT

Tool & 12 Wheels # WPSEK

# NO DEMO<br/>NO SALE



# NEW ZZ'S







### **HALFA HUSKY**



LIMITED SUPPLY OFFERSONLY

6
UNITS AVAILABLES

| # | SOLD TO: |
|---|----------|
| 1 |          |
| 2 |          |
| 3 |          |
| 4 |          |
| 5 |          |
| 6 |          |

OUR BEST HAND CLEANER!!!

SO MANY TECHNICIANS RATE HUSKY NUT
BUSTER AS THE BEST HAND CLEANER ON
THE MARKET THAT WE WILL MAKE THIS
OFFER!

DON'T LIKE IT!
RETURN THE DISPENSER FOR A \$9.95
CREDIT!

To Re-ORDER CALL US TOLL FREE AT: 1-866-458-9009

WHAT DO YOU HAVE TO LOSE?

М

ZZ-1 \$9.95!.

RECEIVE HALF A KEG
OF HUSKY NUT BUSTER
AND A DISPENSER FOR
\$9.95

LIMITED SUPPLY OFFER! ONE PER CUSTOMER!





















## **ZZ-2** WRITING AN SALES ORDER FOR ZZ-2 THE BLACK & WHITE GLOVE PROMO

| RE       | 57     | NEW ACCT. | CREST EAS       | PARKW     | AY, P.O. BOX     | C.<br>X 550 |            | 25    | 3382            |
|----------|--------|-----------|-----------------|-----------|------------------|-------------|------------|-------|-----------------|
| STOMER   | ACCT.# | P         | HONE 732-458-90 | 00 -      | FAX 732-458-     | -5753       | DA         | TE    |                 |
|          |        | PHONE NO. |                 | _         | FAX NO. :        | TERMS       |            | 1-    | PER SON CONTROL |
| RCHASE ( | ORDER  | REP. # N  | AME             |           | C.O.D.           | TERMS       |            | Пп,   | CREDIT          |
| NAME     |        | SAMPLE OR | DER             | S         | NAME / ATTENTION | N TO:       |            |       |                 |
| ADDRES   |        |           |                 | P         | ADDRESS          |             |            |       |                 |
| CITY     |        | STATE     | ZIP             | T         | CITY             |             |            | STATE | ZIP             |
|          | INTITY | STOCK NO. |                 | DESCRIPTI | ON               |             | UNIT PRICE | cc    | AMOUNT          |
| 1        |        |           |                 |           |                  |             |            |       |                 |
| 2        |        |           |                 |           |                  |             |            |       |                 |
| 3        | 1      | ZZ2       | BUA             | x 3       | WHITE            | •           |            | 7     |                 |
| 4        | 1      | Z63X      | GLO             | OE        |                  |             |            |       | NIC             |
| 5        | 1      | ZG7L      | Gw              | VE        |                  | ×           |            |       | N/C             |
| 6        |        |           |                 |           |                  |             |            |       |                 |
| 7        |        |           |                 | _         |                  |             |            |       |                 |
| 8        | 1      | 222       | BURCK           | 34        | Jurte            |             |            | 7     |                 |
| 9        | , ,    |           |                 | •         |                  |             |            |       |                 |
| 10       |        |           |                 |           |                  |             |            |       |                 |
| 11       |        |           |                 |           |                  |             |            |       |                 |
| 12       |        |           |                 |           |                  |             |            |       |                 |
| 13       |        |           |                 |           |                  |             |            |       |                 |

ZG3L

ZG7X

**WRONG!** 

Item# YB04 Dsc PUSH RIVETS-BULK Dsc Unit BAG Pack 25 Msg 0



## 125 PIECES



## A-TEAM





## A-TEAM







## **FUTURE PRODUCTS**





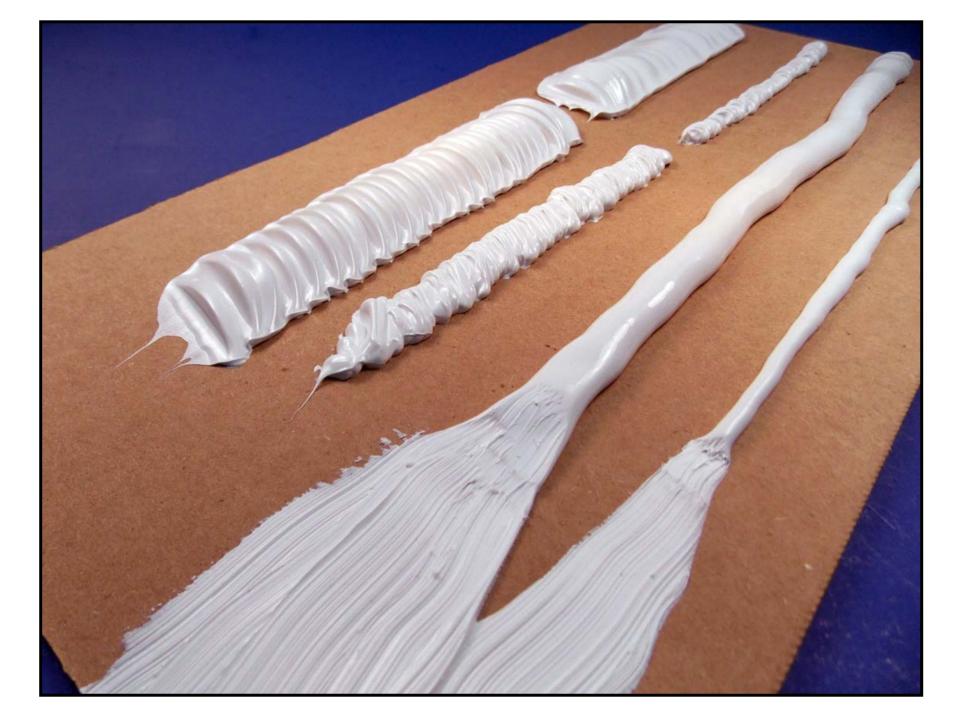
IT'S JUST ANOTHER FOOD TROUGTH FOR ME !!!

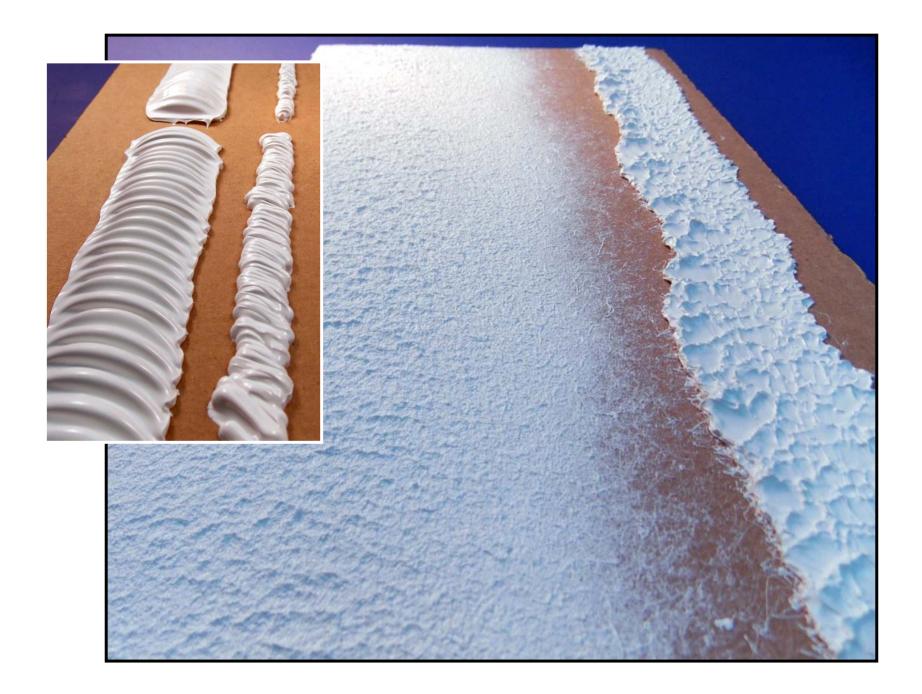


DISCO HYUNDAI
ASSORTMENT X8663

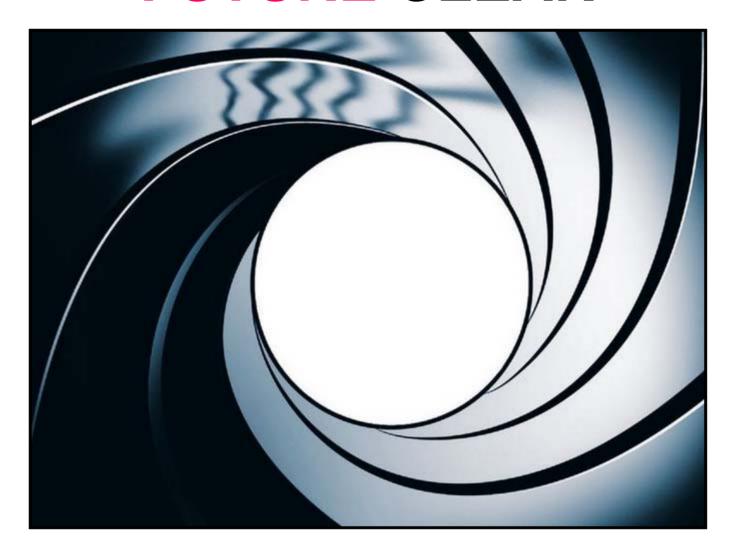








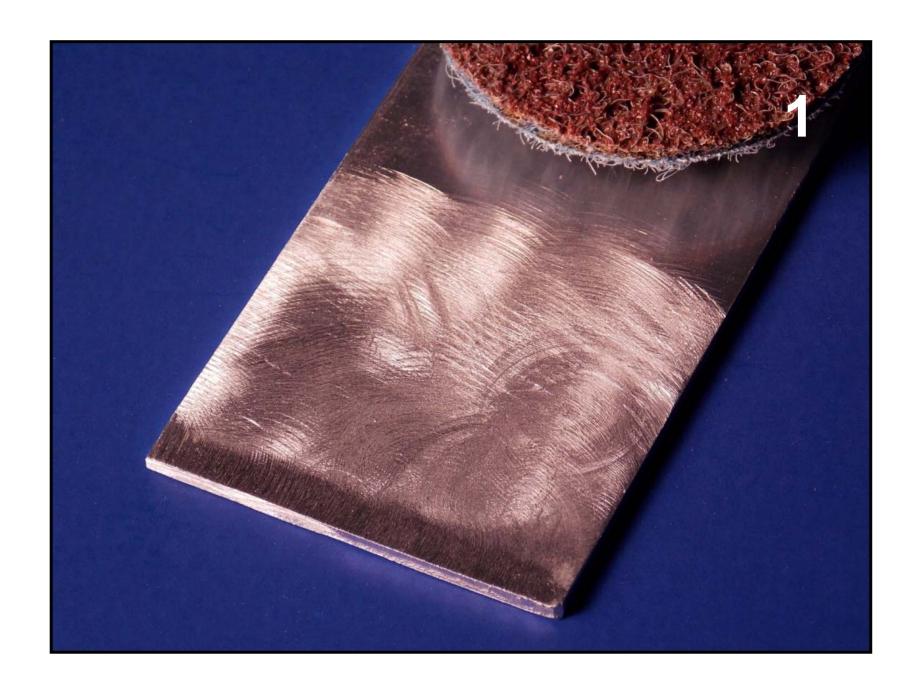
## **FUTURE CLEAR**

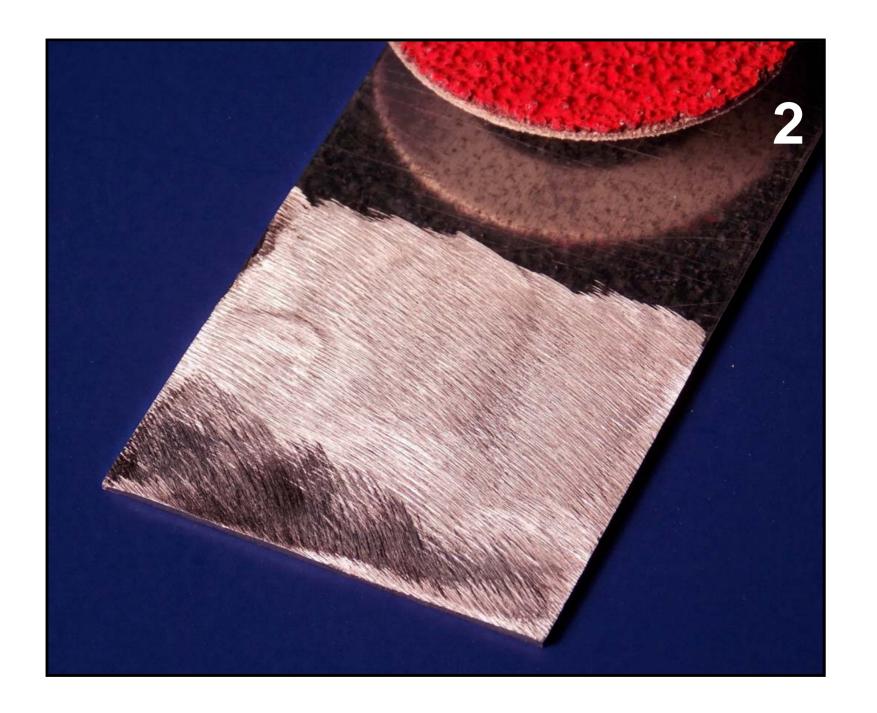


## **FUTURE SALES CAMPAIGNS**





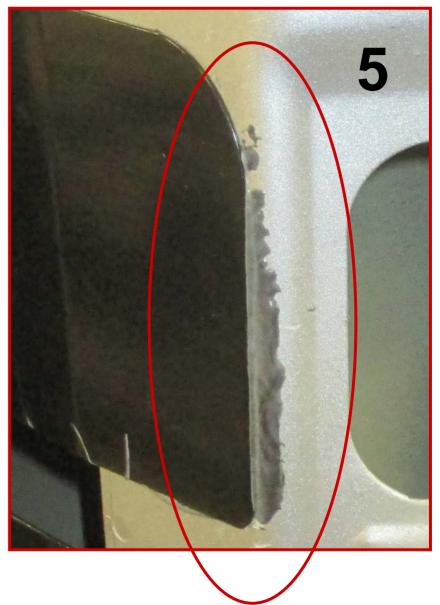


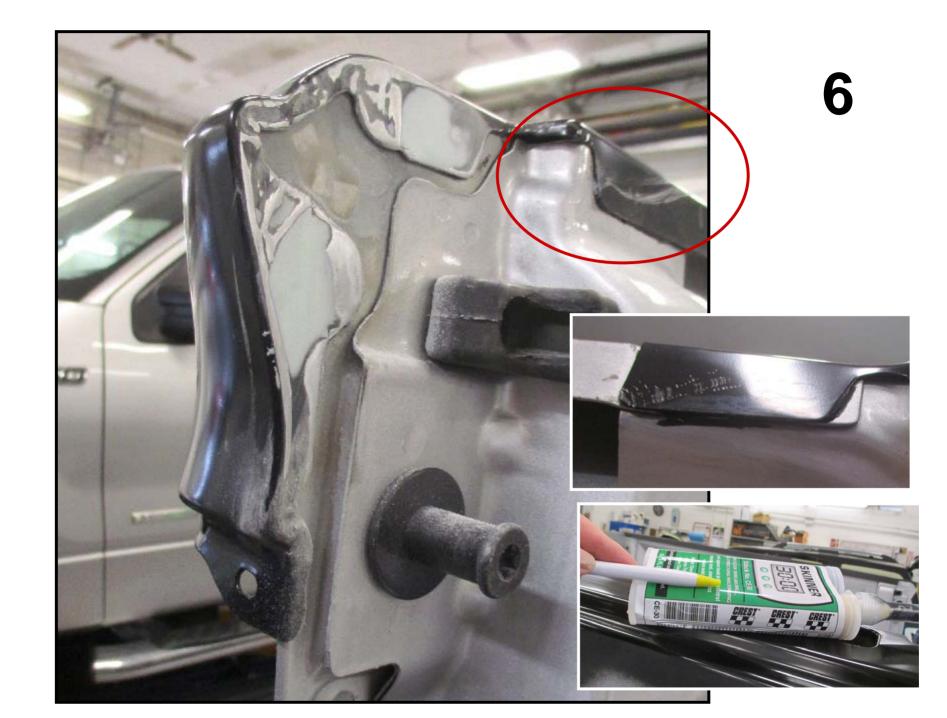


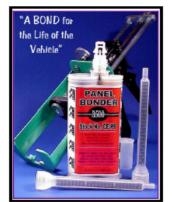












# AT 30 MIN. SKINNER'S THE WINNER!









# BRICKtown DOWNS 300





SALES ~ CONTEST

What does selling Skinner 30 and a Horse Race have in common?

Answer: Both have a

PURSE!

#### FEATURED PRODUCT - SKINNER 30

RACE STARTS WITH ORDERS WRITTEN ON:

MARCH 1ST, 2016

RACE IS OVER WITH ORDERS WRITTEN ON:

MAY 31, 2016

AND MUST BE FAXED IN THAT NIGHT!
JUNE 1ST ORDERS DON'T COUNT!

The "RACE" is for the 3 month period described above! When the sum of the sales of Skinner 30, collectively (the entire

## "PURSE" BREAKDOWN:

| FIRST PLACE                                | 40% |
|--|-----|
| FIRST PLACE<br>SECOND PLACE<br>THIRD PLACE | 25% |
| THIRD PLACE                                | 20% |
| FOURTH PLACE                               | 10% |
| FIFTH PLACE                                | 5%  |

## PROGRESSIVE PURSE!

150 = \$150.00

200 = \$400.00

300 = \$900.00

# BRICKtown DOWNS 300





What does selling Skinner 30 and a Horse Race have in common?

Answer: Both have a

#### **FEATURED PRODUCT - SKINNER 30**

RACE STARTS WITH ORDERS WRITTEN ON: MARCH 1ST, 2016

RACE IS OVER WITH ORDERS WRITTEN ON:

#### MAY 31, 2016

AND MUST BE FAXED IN THAT NIGHT!
JUNE 1ST ORDERS DON'T COUNT!

The "RACE" is for the 3 month period described above! When the sum of the sales of Skinner 30, collectively (the entire Sales Farce) equals 150, Jim, I will PAY INTO the "PURSE" One Hundred and Fifty dollars!

For each and every CE30 sale afterward, a dollar will be additionally added to the purse!!!

Collectively, break 200 CE30's and the purse goes to TWO bucks a SKINNER! The purse becomes, \$400.00

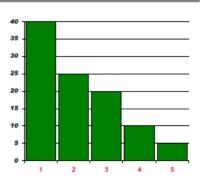
Break 300 CE30's and the purse goes to THREE bucks a SKIN-NER! The purse becomes, \$900.00

The Purse will be PAID OUT at the new midyear workshop meeting held in Brick at the Crest East Coast warehouse,

JUNE 11TH, 2016!

## "PURSE" BREAKDOWN:

FIRST PLACE 40%
SECOND PLACE 25%
THIRD PLACE 20%
FOURTH PLACE 10%
FIFTH PLACE 5%



Brick Town DOWNS 300.pub 112715

#### METAL GRAY - NEWPORT 500

120 -

100 -

80 -

60 -

40 -

20

109 109

10/1/2015 11/25/2015

| SINGLE SALES | 134  | 3  |    |      |
|--------------|------|----|----|------|
| #CMG - ZZ    | 878  | 18 | 46 | 942  |
| TOTAL        | 1012 | 21 | 28 | 1061 |

|    |    | TOTAL           | 1012 |      | 21 |     | 28 | 1061  |        |            |            |
|----|----|-----------------|------|------|----|-----|----|-------|--------|------------|------------|
|    | #  | REP NAME        | ZZ15 | ZZ16 |    | B/O |    | TOTAL | PURSE  |            |            |
| 1  | 19 | MIKE HALLIGAN   | 98   |      | 1  |     | 10 | 109   | 40%    | 65%        | \$612.30   |
| 2  | 90 | LARRY MITOSKY   | 97   |      | 3  |     | 9  | 109   | 25%    | 32.5%      | \$612.30   |
| 3  | 59 | HECTOR ALVARADO | 53   |      |    |     |    | 53    | 20%    | 20.0%      | \$376.80   |
| 4  | 8  | JD UANGST       | 30   |      |    |     |    | 30    | 10%    | 15%        | \$141.30   |
| 5  | 95 | BILL JENKINS    | 27   |      | 3  |     |    | 30    | 5%     | 7.5%       | \$141.30   |
| 6  | 10 | RICK WALSH      | 26   |      | 1  |     | 1  | 28    |        |            |            |
| 7  | 82 | RICK GRIFFIN    | 22   |      |    |     | 2  | 24    |        |            |            |
| 8  | 71 | BOB CADIGAN     | 22   |      |    |     |    | 22    |        |            |            |
| 9  | 5  | SAM CALDWELL    | 18   |      |    |     |    | 18    |        |            |            |
| 10 | 7  | JIMWALSH        | 18   |      |    |     |    | 18    |        |            |            |
| 11 | 16 | ROB MARSHALL    | 9    |      | 1  |     | 1  | 11    |        |            |            |
| 12 | 9  | AL McCARTHY     | 10   |      |    |     |    | 10    |        |            |            |
| 13 | 30 | BILL CHRISCOS   | 7    |      |    |     |    | 7     |        |            |            |
| 14 | 11 | RODNEY JARAHIAN | 2    |      |    |     |    | 2     |        |            |            |
|    |    | TOTAL           | 439  |      | 9  |     | 23 | 471   | \$4.00 | \$1,884.00 | \$1,884.00 |



11

11

12

13

8

9

10















I LIKE YOU.

WE'RE B/O on THESE!







I LIKE YOU.



## **CATALOG UPDATE**

